

Exam Questions Industries-CPQ-Developer

Salesforce Certified Industries CPQ Developer (SU21)

<https://www.2passeasy.com/dumps/Industries-CPQ-Developer/>



NEW QUESTION 1

A developer wants to add product images to a guided selling experience. What must the developer pass to the getCartProducts method to enable this?

- A. Set the SearchBy parameter to Product2.Images
- B. Create a subaction to invoke getProductImages
- C. Set the includeAttachment parameter to true
- D. Set the Render property to true

Answer: C

NEW QUESTION 2

Vlocity Cart displays what five fields in the Line Item Cart pane?

Note: This question displayed answer options in random order when taking this Test.

- A. Quantity, Recurring Charge, Recurring Total, One Time Charge, One Time Total
- B. Quantity, Recurring Charge, One Time Total, Total Charges, Discount %
- C. it is based on fields defined in the cpq-cart-setup template.
- D. It is based on user selection.

Answer: A

NEW QUESTION 3

Vlocity Product Attributes can be managed interchangeably either through Vlocity Product Console or the Aloha interface.

- A. True
- B. False

Answer: B

NEW QUESTION 4

Rules help keep you from submitting an inaccurate order.

- A. True
- B. False

Answer: A

NEW QUESTION 5

How can you create a quote from an existing asset?

- A. Using the Change to Quote action button
- B. From the Quotes tab
- C. From the Opportunities tab
- D. From the Orders tab

Answer: A

NEW QUESTION 6

You want to show a starting price for a bundle with optional child products. What do you need to change?

- A. The base price of the parent product
- B. The price of all child products
- C. The pricing element
- D. The display text to show the starting price

Answer: D

NEW QUESTION 7

Use the Add Mode and Default Quantity fields only for auto-add or auto-replace product relationships.

- A. True
- B. False

Answer: A

NEW QUESTION 8

By what mechanism is a Document Template linked to the Opportunity, Quote or Order objects? Note: This question displayed answer options in random order when taking this Test.

- A. PDF Document Template custom setting
- B. Applicable Objects in Template Settings
- C. Applicable Item Types in Template Settings
- D. Document Template object picklist

Answer: D

NEW QUESTION 9

Which of these describe the vlcCart used in Guided Selling? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. A persistent component
- B. The shopping cart
- C. The remote method for creating the cart
- D. An element of the OmniScript

Answer: A

NEW QUESTION 10

How are promotions applied to an order in Vlocity Cart?

- A. By clicking on Add to Cart for a promotion in the promotions list
- B. Automatically using context rules
- C. By running the Promotion Hierarchy Batch job
- D. By clicking the Take me there configuration icon

Answer: A

NEW QUESTION 10

In Vlocity Context Rules, only one rule set can apply to a promotion.

- A. True
- B. False

Answer: B

NEW QUESTION 14

What operations are available to users with regard to asset management?

Note: This question displayed answer options in random order when taking this Test

- A. Change to Quote, Change to Order and Move
- B. Change to Opportunity, Change to Order and Move
- C. MACD, ABO and Copy to Order
- D. Move, Reprice and Check Contract

Answer: A

NEW QUESTION 18

In order to filter product attributes, the API name of the JSONAttribute field must be specified in the Attribute Lookup Field Name of the Entity Filter.

- A. True
- B. False

Answer: A

NEW QUESTION 23

In Vlocity EPC, what must you set to allow a user to modify an attribute in Vlocity Cart's configuration window?

- A. Active flag
- B. Run-time Configuration flag
- C. Filterable flag
- D. Not Hidden flag

Answer: B

NEW QUESTION 25

You want to price the newest smartphone for B2B customers at \$999, but \$900 for B2C customers. What is the best way to do it

- A. Assign the product to a pricebook and create two pricebook entries
- B. Create product bundles and create a pricing Override
- C. Create two versions of the smartphone product and create different pricing for each
- D. Use two different price list

Answer: D

NEW QUESTION 26

In Vlocity Context Rules, what is a context mapping?

Note: This question displayed answer options in random order when taking this Test.

- A. a link to data stored in sObjects, calculated using a function, or typed in during design-time
- B. A variable that stores rule condition values
- C. The relational path from a root sObject, such as an Order, to related sObjects, such as Account
- D. A multi-dimensional array of sObject data

Answer: A

NEW QUESTION 28

To assign a price to a product, you must:

Note: This question displayed answer options in random order when taking this Test.

- A. Create a parent/child price list
- B. Create a price list entry
- C. Only use a virtual price
- D. Always create a bundle

Answer: B

NEW QUESTION 29

A company has two telesales teams: one that does business in Russian and another that does business in English. The developer decides to enable the multi-language feature in the shared catalog. However, during testing, Russian translations do not display in the Cart.

Which three things should the developer verify? Choose 3 answers

- A. User's Locale is set to Russian.
- B. Russian translations for the products exist in the StringTranslation object.
- C. The Russian Locale is activated in the Vlocity Locale Code picklist.
- D. Russian translations for the products exist in the Translation Workbench.
- E. Users Language is set to Russian.

Answer: ABC

NEW QUESTION 31

Product images can either be URLs to online images or files that are uploaded to Documents.

- A. True
- B. False

Answer: B

NEW QUESTION 34

In VlocityRules, which of the following returns a Boolean true/false value?

Note: This question displayed answer options in random order when taking this Test.

- A. Evaluation entity filter
- B. Qualification entity filter
- C. DefaultProductEligibilityImplementation
- D. DefaultProductValidationImplementation

Answer: A

NEW QUESTION 38

Product models are often aligned with:

Note: This question displayed answer options in random order when taking this Test.

- A. ANSI 7200
- B. TMForumSID
- C. TMForum eTOM
- D. IEEE Telecommunications Template

Answer: B

NEW QUESTION 43

What can you set using the cardinality of a promotion's child product? (Choose THREE) Note: This question displayed answer options in random order when taking this Test.

- A. The minimum amount of the product that can be purchased
- B. The maximum amount of the product that can be purchased
- C. Whether the price of the product rolls up into the total for the promotion
- D. Whether the product is optional for purchase

Answer: ABD

NEW QUESTION 46

Felix is creating a new guided selling experience, and he notices that the Total Summary in his persistent cart always displays "0 item in Cart" and the one time and monthly total are blank, despite having several items in the cart. How can he fix this?

- A. Add “vlcCart_Top” as the Response JSONNode in the remote action that invokes the getCarts method
- B. Add a remote action that invokes the checkout method
- C. Select the Render property for the remote action that invokes the postCartsItems method
- D. Activate the PricingElementServiceImplementation for the PricingPlanService interface

Answer: C

NEW QUESTION 50

Non-centralized data is:

- A. Beneficial to telecommunications companies
- B. A business challenge for telecommunication companies
- C. A profitable way to aggregate data

Answer: B

NEW QUESTION 53

A developer is creating a website for a communications company. As part of the site experience, the developer needs to retrieve products and display them to anonyms users for selection.

- A. Digital Commerce API - Get Offers By Catalog (getOffersByCatalogCode)
- B. Cart-Based API - Get Cart Items (getCartsItems)
- C. Digital Commerce API - Get Offer Details (getOfferDetails)
- D. Cart-Based API - Get List of Products API (getCartsProducts)

Answer: C

NEW QUESTION 58

Which three ways can a developer filter the list of products when using the getCartsproducts method? Choose 3 answers
Using a value that is contrained witing a productattribute

- A. Using a value that is contained within a Product2 field
- B. Using a value that will be matched exactly to a value in a Products field
- C. Using a context rule that qualifies a set of products
- D. Using a product category

Answer: ABC

NEW QUESTION 63

For product relationships, select a product in the Related Product field to modify attributes based on non-product-related factors.

- A. True
- B. False

Answer: B

NEW QUESTION 68

Which of these can you use to indicate a child product of a promotion is decreased by \$5.00? Note: This question displayed answer options in random order when taking this Test.

- A. Price list adjustment
- B. Adjustment
- C. Redeemable code
- D. Product code
- E. Override

Answer: B

NEW QUESTION 70

Which two actions should the developer take to troubleshoot this issue? Choose 2 answers

- A. Run Refresh Platform Cache
- B. Run EPCProductAttribJSONBatchJob
- C. Run Product Hierarchy Maintenance
- D. Run Load API Metadata

Answer: AC

NEW QUESTION 75

When you add a condition, whichoption allows you to select a context dimension?

- A. Function
- B. Simple

Answer: B

NEW QUESTION 77

In Vlocity Cart, what does the Submit Order button do?

Note: This question displayed answer options in random order when taking this Test.

- A. Invokes the CPQ API to create assets, sets the order status to Activated, and navigate the user to the account
- B. invokes an OmniScript which calls the CPQ API to create assets, set the order status to Activated, and navigate the user to the account
- C. Invokes a Flow to create assets, set the order status to Activated, and navigate the user to the account
- D. Invokes an OmniScript to complete the order process and collect billing information

Answer: B

NEW QUESTION 78

How does Vlocity Cart represent products with a default quantity cardinality of 0? Note: This question displayed answer options in random order when taking this Test.

- A. As a line item with an Add to Cart button
- B. In a yellow font as a Recommended Product
- C. As a line item with a quantity of 0
- D. As an available product in the Search Item dialog

Answer: A

NEW QUESTION 81

What are the four components of an Advanced Rule built using Vlocity Rule Builder? Note: This question displayed answer options in random order when taking this Test.

- A. Rule Header
- B. Rule Code
- C. Variables
- D. Message Triggers
- E. Rule Actions
- F. Rule Filters
- G. Product list

Answer: ACEF

NEW QUESTION 82

What does a time policy on a promotion determine? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. The duration of the promotion
- B. The start date of a the promotion
- C. The end date of the promotion
- D. The purchase date of the promotion

Answer: BC

NEW QUESTION 84

Which of the following are contained in the shared catalog? (Select THREE)

- A. Decomposition Relationships
- B. Decomposition States
- C. Commercial Products
- D. Technical Products
- E. Orchestration Plans

Answer: ACD

NEW QUESTION 88

How is a context key used by Digital Commerce APIs?

- A. To price products using attribute-based pricing
- B. To submit an order for processing
- C. To describe the customer in rules processing
- D. To unlock web pages in anonymous sessions

Answer: B

NEW QUESTION 93

What can you use to build a promotion? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A. An individual product
- B. A bundle of products
- C. A bundle within a bundle
- D. An order

E. An asset

Answer: ABC

NEW QUESTION 98

If you add multiple child rules to a rule set. the expression mode for the rule set determines how those rules are applied.

- A. True
- B. False

Answer: A

NEW QUESTION 101

When creating a custom pricing plan step for attribute-based pricing in the Default Pricing Plan, where should the step be placed in sequence?

Note: This question displayed answer options in random order when taking this Test.

- A. Before Sequence 10: Initialize Pricing Context
- B. Between Sequence 10: Initialize Pricing Context and Sequence 20: Load Price List Entries
- C. Between Sequence 30: Initialize Pricing Variables and Sequence 40: Apply Offer Adjustments
- D. After Sequence 90: Apply Parent Variables

Answer: A

NEW QUESTION 103

A developer has updated the price of a product but still sees the previous price in the Digital Commerce API response.

What job should the developer run to correct this issue?

- A. Populate API Cache job
- B. Migrate Cache Records job
- C. Delete Expired API Cache job
- D. Regenerate Cached API Records job

Answer: D

NEW QUESTION 106

Which two responses are parts of a pricing element? Choose 2 answers

- A. The currency code
- B. The price category
- C. The pricing calculation
- D. The charge (amount)

Answer: AD

NEW QUESTION 109

Which of these questions would you use to decide that you should use a promotion instead of an offer to market products? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A. Product is available to limited set of customers.
- B. Product is available only to B2C customers.
- C. Product is available for a limited time.
- D. Product needs to be sold quickly.
- E. Product cost is increasing.

Answer: ACD

NEW QUESTION 114

Which types of rules can you write using context rules? {Choose TWO}

Note: This question displayed answer options in random order when taking this Test.

- A. Penalty
- B. Qualification
- C. Compatibility
- D. Configuration

Answer: AB

NEW QUESTION 118

What type of parameter is being used in this example API call: `vlocity_cmt/v3/catalogs/Phonesyoffers?context=fStatus":"Active"`

- A. No parameters are used
- B. Specifying a context
- C. Specifying page size
- D. Specifying a particular logged-in user

Answer: B

NEW QUESTION 120

Felix is a Vlocity CPQ administrator, and he needs to create a new context rule for a B2B product that enjoys the full sales cycle of opportunity, quote to order and then to asset. What context scope should he use when he creates his context mapping?

Note: This question displayed answer options in random order when taking this Test.

- A. Any
- B. Order, Quote, Opportunity and Asset
- C. Order and Quote
- D. Opportunity

Answer: A

NEW QUESTION 124

A product does not need a baseprice to:

Note: This question displayed answer options in random order when taking this Test.

- A. Show up as a pricing variable
- B. Appear in the cart
- C. Indicate the type of price it is
- D. Have rules associated with it

Answer: B

NEW QUESTION 128

Which two jobs must be run when new product bundles are added to the shared catalog? Choose 2 answers

- A. Load API Metadata
- B. Product Hierarchy Maintenance
- C. EPCProductAttribJSONBatchJob
- D. Refresh Platform Cache

Answer: BD

NEW QUESTION 131

What designates an attribute as a product attribute?

Note: This question displayed answer options in random order when taking this Test.

- A. Setting its applicable object to Product2
- B. Assigning the attribute to a product or an object type
- C. Creating the attribute through Vlocity Product Console
- D. Setting the type to Product Attribute

Answer: A

NEW QUESTION 135

Vlocity Picklists can be assigned to attributes at which of the following levels?

Note: This question displayed answer options in random order when taking this Test.

- A. Attributes and Object Types
- B. Attributes and Products
- C. Attributes, Attribute Categories and Products
- D. Attributes, Object Types, and Products

Answer: B

NEW QUESTION 138

What is Vlocity Guided Selling used for? (Choose FOUR)

Note: This question displayed answer options in random order when taking this Test. For customers and partners who can self-order

- A. To reduce average call handling time and agent training
- B. To provide a better customer experience
- C. To replace the regular Vlocity Cart for order capture
- D. To use functions not found with the Vlocity Cart for order capture
- E. To train agents in selling processes before they use the regular Vlocity Cart
- F. To include helpful instructions for agents

Answer: ABCF

NEW QUESTION 139

You want to have more than one promotion to apply to the same bundle of products. What do you need?

- A. Each promotion must apply to The same bundle
- B. Each promotion must apply to the same pricing element

C. Each promotion must apply to the same base price

Answer: A

NEW QUESTION 144

In Vlocity Context Rules, what is the purpose of a rule set?

- A. To contain one or more context rules in a set that can be assigned to products, promotions or price list entries
- B. To combine Advanced Rules and Context Rules into a set
- C. To define the cardinality used during rule processing
- D. To organize context rules in logical group during design-time

Answer: A

NEW QUESTION 147

Which of these entities can you manage using the Product Console?

- A. Picklists
- B. Product Attributes
- C. Object Types
- D. Products
- E. All of the Above

Answer: E

NEW QUESTION 149

In Vlocity Context Rules, what is a context dimension?

Note: This question displayed answer options in random order when taking this Test.

- A. A variable that stores rule condition values
- B. A link to data stored in sObjects, calculated using a function, or typed in during design-time
- C. The relational path from a root sObject, such as an Order, to related sObjects, such as Account
- D. A multi-dimensional array of sObject data

Answer: A

NEW QUESTION 152

Evaluation entity filters are used as "internal filters" for qualification entity filters.

- A. True
- B. False

Answer: A

NEW QUESTION 154

Which of these could be considered an adjustment? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. \$12 price for a product on an employee price list
- B. \$50 off
- C. 20% off for 3 months
- D. \$35 recurring monthly price for B2C customers

Answer: BC

NEW QUESTION 158

Which of these rule types can you use to ensure that a valid combination of products is added to the Cart?

- A. Availability
- B. Compatibility
- C. Eligibility
- D. All of the above

Answer: B

NEW QUESTION 161

You want to have a subscription start on the purchase date and end at the end of the cycle. Which of these do you need to create?

- A. Pricing element
- B. Time plan
- C. Pricing variable
- D. Time policy

Answer: D

NEW QUESTION 163

In the line item configuration window of Vlocity Cart, what information can be modified? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. Service account
- B. Billing account
- C. Prices
- D. Applied promotion

Answer: AB

NEW QUESTION 167

A promotional coffee mug is a good candidate for non-assetization.

- A. True
- B. False

Answer: A

NEW QUESTION 171

In Vlocity Cart, what does the submit order button do?

- A. Invokes an OmniScript to complete the order process and collect billing information
- B. Invokes a flow to create assets, set the order status to activated, and navigate the user to the account
- C. Invokes the CPQ API to create assets, set the order status to activated, and navigate the user to the account
- D. Invokes an OmniScript, which calls an integration procedure to create assets, set the order status to activated and then navigate the user to account page

Answer: D

NEW QUESTION 176

In Vlocity CME, if you want to regenerate the JSON attribute fields for all products in your product catalog, what job should you run?

Note: This question displayed answer options in random order when taking this Test.

- A. EPCProductAttribJSONBatchJob
- B. accessible in Vlocity University's training orgs via the Process Attributes button.
- C. ProductAttributesBatchProcessor, which can be run via the Refresh Pricebook function on the CMT Administration screen.
- D. ProductHierarchyBatchProcessor, which can be run via the Refresh Pricebook function on the CMT Administration screen.
- E. ResolveProductHierarchyBatchJob, which can be run via the Product Hierarchy Maintenance function on the CMT Administration screen.

Answer: A

NEW QUESTION 177

When you adjust the price of a child product...

- A. The base price is overridden and replaced with the new price.
- B. The change to the base price can be a percentage or an amount.
- C. A new pricing element is applied to the price.

Answer: C

NEW QUESTION 181

Product cardinality controls which of the following? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. Is optional
- B. Is not available to customers in France
- C. Is discounted based on the quantity
- D. Has a default quantity of 2

Answer: AB

NEW QUESTION 183

When adding a new product to the shared catalog, which three conditions must be met in order for the display the Cart' product list? Choose 3 answers

- A. The product must have a price list entry.
- B. The Active property must be checked.
- C. The Orderable property must be checked.
- D. The product must have an object type.
- E. The Product Hierarchy Maintenance job must be run.

Answer: ABC

NEW QUESTION 188

What is a facet in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- A. An entity comprised of sections and section elements that appears on the left-hand navigation menu in Vlocity Product Console
- B. An entity that is used to map context dimensions to fields in Salesforce
- C. A container for a Visualforce page
- D. An entity that organizes the objects on the Product Console's Dashboard

Answer: A

NEW QUESTION 192

In Vlocity Cart, how are the prices in the selectable Product List calculated?



- A. Using list pricing as defined on the price list with no calculation
- B. Using Advanced Rules pricing rules
- C. Using Context Rules associated with the price list
- D. All of the above

Answer: A

NEW QUESTION 197

To ignore the base price of a child product in a promotion and change it to a different price, what would you use?

Note: This question displayed answer options in random order when taking this Test.

- A. An override
- B. A price list entry
- C. An adjustment
- D. A rule

Answer: A

NEW QUESTION 199

In Vlocity Context Rules, where can you set the rule fail level?

Note: This question displayed answer options in random order when taking this Test.

- A. Rule Condition
- B. Context Dimension
- C. Context Mapping
- D. Rule Set

Answer: A

NEW QUESTION 204

Vlocity CME supports which of the following order functionality? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. Asset Based Ordering (ABO)
- B. Move/Add/Change/Delete or Disconnect (MACD) orders
- C. Modifying "in-flight" or in-progress orders
- D. Inventory control orders

Answer: BC

NEW QUESTION 205

Which of these can you use in a promotion to change the price of a child product? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. MACD
- B. Adjustment
- C. Override
- D. New order
- E. Different price list

Answer: BC

NEW QUESTION 210

In Vlocity Context Rules, what value should be entered in the source expression of a context mapping? Note: This question displayed answer options in random order when taking this Test.

- A. The API name of an sObject field
- B. %%field%%
- C. {{field}}
- D. A calculated formula used by the context rule service engine

Answer: A

NEW QUESTION 213

A large communications company wants to create a product bundle that includes several services including a TV service. The marketing department decides that the TV service will be automatically included when the bundle is added to the cart. The customer should have the option to remove the TV service. How should the developer configure the cardinality of the TV service product in the bundle?

- A. Minimum Cardinality = 0; Default Cardinality = 1; Maximum Cardinality = 0
- B. Minimum Cardinality = 1; Default Cardinality = 1; Maximum Cardinality = 1
- C. Minimum Cardinality = 1; Default Cardinality = 0; Maximum Cardinality = 0
- D. Minimum Cardinality = 0; Default Cardinality = 1; Maximum Cardinality = 1

Answer: D

NEW QUESTION 217

A developer needs to configure a new installation product that will not be charged to customers. The developer creates the product using the installation object type and adds a product code MODEM5G-INST. To simplify configuration, the developer does not configure a price. The developer sets the selling Start Date to 1 month from now.

To test the new product, the developer configures an order in the Cart and selects the default price list. The developer searches the products list, but the new product does not appear.

What is causing this issue?

- A. The product code contains a non-alphanumeric character (-).
- B. The developer did not configure a price.
- C. The Selling Start Date price is in the future.
- D. The developer did not run Refresh Platform Cache.

Answer: B

NEW QUESTION 219

Product attributes are stored:

Note: This question displayed answer options in random order when taking this Test.

- A. in JSON format in a field on the Product2 object
- B. As name/value pairs on the Attribute2 object
- C. In individual fields on the product record
- D. As a binary attachment

Answer: A

NEW QUESTION 221

Which two actions are taken by the checkout method? Choose 2 answers

- A. Validates the pricing and configuration of the items
- B. Moves the opportunity, quote or order to the next state of the ordering process
- C. Invokes an integration procedure to fulfil the order
- D. Invokes a calculation procedure to validate and finalize pricing

Answer: CD

NEW QUESTION 222

What do you use to take 20% off the price of a child product in a promotion?

Note: This question displayed answer options in random order when taking this Test.

- A. An adjustment
- B. An override
- C. A price list
- D. A price list entry

Answer: A

NEW QUESTION 227

In Guided Selling, which of these updates the items in the cart?

Note: This question displayed answer options in random order when taking this Test.

- A. done
- B. vlcCart
- C. CpqAppHandler

- D. createCart
- E. getCartsltems
- F. getCartsProducts
- G. putCartsltems
- H. postCartsltems
- I. checkout
- J. submit

Answer: G

NEW QUESTION 228

You apply rule sets rather than individual context rules to products or promotions.

- A. True
- B. False

Answer: A

NEW QUESTION 230

When adof na products to the Cart, the developer notices that nothing renders in the cart. The developer uses the browser console network tab to troubleshoot the issue.

Which method should the developer look for in the responses to begin troubleshooting?

- A. postCartsltems
- B. createCart
- C. getBasketDetails
- D. getCartsltems

Answer: A

NEW QUESTION 233

How Can you Change the line item's configuration in Vlocity Cart?

- A. Delete and re-add the product
- B. Click the cart line item Actions menu and select Configure
- C. Update the product's attribute in Vlocity Product Console
- D. Invoke Field Mapper

Answer: B

NEW QUESTION 236

What does the selectable items element do in a Guided SellingOmniScript? (Choose TWO) Note: This question displayed answer options in random order when taking this Test

- A. Retrieves filtered products from the product catalog
- B. Lists products retrieved by the remote action
- C. Invokes the remote method postC arts Items
- D. Stores the filters for the products to be retrieved

Answer: BC

NEW QUESTION 237

Which of these can be used to launch the Guided Selling process?

Note: This question displayed answer options in random order when taking this Test.

- A. Create a Vlocity action to trigger the process
- B. Add a field on the Order for vlcCart
- C. Set up vlcCart to link to the regular Vlocity Cart
- D. Alter the Vlocity Cart by developing in JSON

Answer: D

NEW QUESTION 238

On the CMT Administration screen, what does the Product Hierarchy Maintenance job do? Note: This question displayed answer options in random order when taking this Test.

- A. it calls the ResolveProductHierarchyBatchJob, which creates a streamlined version of the complete product hierarchy and copies it to the data store sObject.
- B. It calls the ProductHierarchyBatchProcesso
- C. and copies the product hierarchy data store sObject to the platform org cache.
- D. it calls the ProductAttributesBatchProcessor, which copies the filterable product attributes to the CachedFilterable Attribute sObject used by VlocityCart.
- E. It calls the EPCProductAttribJSONBatchJob, which regenerates product attribute fields for data that has been migrated from other orgs.

Answer: A

NEW QUESTION 239

How can a user understand changes to pricing applied in the cart?

- A. The display text in the Products list in the cart
- B. Popup message window after the order is submitted
- C. By clicking the Price Details icon on the line item
- D. Pricing adjustments do not display in the cart

Answer: B

NEW QUESTION 240

Which of these do you create to indicate the type of price that will be assigned to the product?

- A. Price list
- B. Pricing element
- C. Pricing variable
- D. Price list entry

Answer: C

NEW QUESTION 244

What does the affectivity date for a product's price list entry control?

- A. Whether the product displays in the Products list of the cart
- B. Whether an adjustment or an override can be used to discount the product
- C. Whether a pricing element can be paired with a pricing variable
- D. Whether a pricing element is used or not

Answer: A

NEW QUESTION 249

Which functionality can a developer use to include or exclude an attribute picklist value based on the value of another attribute?

- A. Attribute metadata
- B. Object types
- C. Product configuration procedures
- D. Context rules framework

Answer: C

NEW QUESTION 254

In Guided Selling, which of these is the class for the remote methods?

Note: This question displayed answer options in random order when taking this Test.

- A. done
- B. vlcCart
- C. CpqAppHandler
- D. createCart
- E. getCartsltems
- F. getCartsProducts
- G. putCartsltems
- H. postCartsltems
- I. checkout
- J. submit

Answer: C

NEW QUESTION 259

The Recurring Total and One Time Total prices displayed in the Cart Line Items pane are calculated by any active pricing rules or promotions that have been applied.

- A. True
- B. False

Answer: A

NEW QUESTION 262

Choose the correct definition for "asset".

- A. An irreplaceable item of high value
- B. A product or service the customer hasalready purchased
- C. Any commercial or technical item required for a customer purchase

Answer: B

NEW QUESTION 267

If you want the user to select a value for a product attribute during order capture, what attribute metadata flag must be set via VlocityProduct Console?
Note: This question displayed answer options in random order when taking this Test.

- A. Run-time Configurable
- B. Required
- C. Has Rule
- D. Has Attribute

Answer: A

NEW QUESTION 268

When Vlocity Cart builds the product list, which type of rule is processed first? Note: This question displayed answer options in random order when taking this Test.

- A. Context Rule - Qualification
- B. Advanced Rule - Availability
- C. Advanced Rule - Eligibility
- D. Advanced Rule - Configuration Validation (Compatibility)

Answer: A

NEW QUESTION 273

Which of the following are the key technologies that power guided selling experience?

- A. Vlocity OmniScript
- B. Vlocity CPQ
- C. Vlocity Order Management
- D. Vlocity Account Manager

Answer: AB

NEW QUESTION 278

How do you ensure that the persistent cart (vlcCart) is created in the correct node in the data JSON?

- A. Check the Show Persistent Cart property for the action that creates it
- B. Specify "vlcPersistentComponent" in the Response JSON Node properly
- C. Drag the vlcCart node under the vlcPersistentComponent parent node in the Json editor
- D. Check the Render property for the action that creates it

Answer: C

NEW QUESTION 283

Which of these is required to ensure the Guided Selling cart moves the order to the next stage? Note: This question displayed answer options in random order when taking this Test.

- A. done
- B. vlcCart
- C. CpqAppHandler
- D. createCart
- E. getCartsltems
- F. getCartsProducts
- G. putCartsltems
- H. postCartsltems
- I. Hicheckout
- J. submit

Answer: I

NEW QUESTION 285

What does Vlocity Rule Builder allow you to create?

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced rules using entity filters and rule actions
- B. Context rules in Vlocity Product Console
- C. Penalty rules for contracts and promotions
- D. Entity filters and rule actions

Answer: A

NEW QUESTION 289

Entity Filters are tied to a single Advanced Rule.

- A. True
- B. False

Answer: B

NEW QUESTION 294

Whathappens when the Base Price property is checked for a price list entry?

- A. The display text for that price list entry will display as the list price or the recurring price in the Products list in Vlocity Cart
- B. The price list entry will be used as the starting price when the product is added to the cart
- C. Once the price list entry is marked as a base price, no context rules can be associated with it
- D. The price list entry will be used to determine the cost basis

Answer: B

NEW QUESTION 299

When you create a quote from an existing asset, what will the status of the corresponding line Item be?

- A. Add
- B. Existing
- C. Change
- D. Disconnect

Answer: C

NEW QUESTION 303

To place a flat price on a bundle, you would: {Choose TWO}

Note:This question displayed answer options in random order when taking this Test.

- A. Change the child product prices to zero
- B. Change the child products that are not optional to zero
- C. Change the price of the parent product to zero
- D. Change the price of the parent product to the total price of the bundle
- E. Do nothing, you can't create a bundle with a flat price

Answer: AD

NEW QUESTION 305

Which of the following choices are root entity context scopes?

Note: This question displayed answer options in random order when taking this Test.

- A. Order
- B. Opportunity
- C. Quote
- D. Asset
- E. Account
- F. Contract
- G. Product
- H. Order Line Item

Answer: ABCD

NEW QUESTION 307

What is the CpqAppHandler method to use when you need to create an order?

- A. getCart
- B. newCart
- C. createCart
- D. postCart

Answer: C

NEW QUESTION 311

What must you do before you can create a product attribute?

- A. Create the product
- B. Create the objecttype
- C. Create an attribute category
- D. Create the picklist

Answer: C

NEW QUESTION 314

Discounts can only be created in the Product Console

- A. True
- B. False

Answer: B

NEW QUESTION 316

When creating a pricing adjustment, what should a developer do to make sure that the user can understand why the price has been adjusted?

- A. Use a dear name for the pricing adjustment
- B. Include help text for the pricing adjustment
- C. Include a configuration message for the pricing adjustment
- D. Include display text for the pricing adjustment

Answer: D

NEW QUESTION 319

In Vlocity Context Rules, where can you set the rule type such as Qualification, Penalty, etc? Note: This question displayed answer options in random order when taking this Test.

- A. Rule Set
- B. Rule
- C. Context Dimension
- D. Context Mapping

Answer: A

NEW QUESTION 322

In Vlocity Context Rules, where do you specify the initialization policy?

Note: This question displayed answer options in random order when taking this Test.

- A. Context scope
- B. Context dimension
- C. Context mapping
- D. Rule condition

Answer: C

NEW QUESTION 326

In Vlocity EPC, what must you set to make an attribute display in Vlocity Cart's configuration window? Note: This question displayed answer options in random order when taking this Test.

- A. Run-time Configurable flag
- B. Active flag
- C. Not Hidden flag
- D. Filterable flag

Answer: A

NEW QUESTION 327

You want to charge different prices for the same product when it is contained in the context of different bundles. Where can you change its price in order to accomplish this?

- A. You can't change the price of child products within a bundle
- B. The price list where the price list entry is located
- C. The product structure of the bundle
- D. In the One Time or Recurring order line item columns in the cart

Answer: C

NEW QUESTION 330

A compound filter chains together an internal evaluation filter with a qualification filter.

- A. True
- B. False

Answer: A

NEW QUESTION 331

Which three of the following product relationship types are available when creating a Vlocity Configuration/Validation rule?

Note: This question displayed answer options in random order when taking this Test.

- A. Requires
- B. Excludes
- C. Recommends
- D. Optional
- E. Limited Quantity
- F. Suggests
- G. Not Compatible

Answer: A

NEW QUESTION 335

What is CpQAppHancfler?

- A. The remote method used to filter products from the shared catalog
- B. An Angular directive within the persistent cart templates that contains CPQ logk
- C. A specialized global Apex class that includes methods to perform CPQ functions
- D. An integration procedure invoked by the persistent cart that performs CPQ functions

Answer: C

NEW QUESTION 340

Felix is the Vlocity CPQ Administrator, and he's been givenspecifications for a new version of a wearable tech product that currently exists in his product catalog. Looking closely at the specs, he realizes that the only difference in the new release is that they've changed the available colors. How should he model this product in Vlocity EPC?

Note: This question displayed answer options in random order when taking this Test.

- A. He should create a new color picklist, and when he creates the new product entry, he can overridethe attribute picklist that is inheritedfrom its Wearable object type.
- B. He should modify the existing color picklist assigned to the existing Wearable object type, which will allow the new color choices to be dynamically inherited.
- C. He should create a new Wearable object subtype for the newversion of the product, and then link the existing color attribute to a new color picklist.
- D. He should create a new color picklist and a new color attribute, and then assign them to the new product when he creates it.

Answer: D

NEW QUESTION 343

Which of these ensures the user will return to the page where they began the Guided Selling process? Note: This question displayed answer options in random order when taking this Test.

- A. checkout
- B. postCartItems
- C. remote action element
- D. selectables element
- E. done action element
- F. set values element

Answer: E

NEW QUESTION 346

Which of the following are the three Configuration/Validation implementations provided by Vlocity? Note: This question displayed answer options in random order when taking this Test.

- A. AdvancedCompatibilityImplementaion
- B. DefaultRulesImplementation
- C. ProductRelationshipValidationImpl
- D. ValidationRulesImplementation
- E. DefaultProductValidationImplementation
- F. CustomValidationFramework

Answer: CDE

NEW QUESTION 350

Why would a developer use getCartsProducts input parameters to reduce the number of products returned in a guided selling experience"?

- A. Because the filters parameter is required
- B. To reduce the number of choices presented to the user
- C. To prevent hitting Salesforce transaction governor limits
- D. To ensure the results set does not exceed the maximum number of records

Answer: B

NEW QUESTION 352

The Communications Cloud...

- A. Provides guided-selling capabilities over a single channel.
- B. Applies to consumer accounts only.
- C. Includes a configure-price-quote component.

Answer: C

NEW QUESTION 356

All Vlocity Picklist definitionfields are not visible at run-time during order capture in Vlocity Cart.

- A. True
- B. False

Answer: A

NEW QUESTION 360

Felix is the Vlocity CPQ Administrator, and he's creating a new product bundle that includes a child product. There can only be one child product at a time in the bundle; it must be added automatically to the cart along with the parent product; and users should be prevented from deleting it. What is the easiest way for Felix to do this?

Note: This question displayed answer options in random order when taking this Test.

- A. To create a child product with a cardinality of 1, 1, 1
- B. To create an Auto-Add product configuration rule and a Requires product configuration rule
- C. To set the Auto-Add and No Delete flags
- D. To create a configuration context rule

Answer: A

NEW QUESTION 364

Which of these is part of a pricing element? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. The price category
- B. The currency code
- C. The charge (amount)
- D. Whether the charge is a cost or price

Answer: BC

NEW QUESTION 365

Why would you make the time plan of a child product different from that of the promotion? Note: This question displayed answer options in random order when taking this Test.

- A. The child product is available only in limited quantities.
- B. The discount for a child product ends before the promotion's subscription ends.
- C. The billing system for that child product is different from other child products in the promotion.
- D. The price of the child product is on a different price list.

Answer: B

NEW QUESTION 366

Which component uses a child catalog code to call the APIs and get a response with the appropriate products?

- A. dcCatalog
- B. dcChildCatalog
- C. dcOffeisList

Answer: C

NEW QUESTION 368

How are Vlocity Picklists used in context rules during design-time?

Note: This question displayed answer options in random order when taking this Test.

- A. To specify defined values for context dimensions.
- B. To specify defined values for the end-user to select during order capture.
- C. To specify defined values for context mappings.
- D. To specify product attribute values that will be evaluated during rule processing.

Answer: A

NEW QUESTION 371

Carole White currently has Internet service at her primary residence but she will be relocating to a new address. What action can be taken to best assist her in the relocation process?

Note: This question displayed answer options in random order when taking this Test.

- A. "Move" action on the selected Asset
- B. "Change to Order" action on the selected Asset
- C. "Move action" on the original Order
- D. "Change to Quote" action on the selected Asset

Answer: C

NEW QUESTION 375

How can a developer make a product not assetizable? Choose 2 answers

- A. Create a context rule to control assetization
- B. Check the Do Not Assetize property in the Cart's line item configuration window
- C. Check the Is Not Assetizable property
- D. Check the Virtual item property

Answer:

CD

NEW QUESTION 376

Product cardinality can be used to configure which two use case? Choose 2 answers

- A. Product has a default quantity of 2
- B. An optional product in a product: bundle
- C. Product is discounted based on the quantity
- D. Product is not available to customers in France

Answer: AC

NEW QUESTION 378

If you assign a new attribute to an object type, how is that attribute propagated to all products linked to the object type?

Note: This question displayed answer options in random order when taking this Test.

- A. Dynamically through inheritance
- B. By running the EPCProductAttribBatchJob to regenerate the product attribute JSON field
- C. Via a deep copy to Product2
- D. By running the Attribute Hierarchy Maintenance job on the CMT Administration screen

Answer: D

NEW QUESTION 380

After you submit an order with the reference app. what should be listed in the confirmation message?

- A. The Account Id
- B. The Order Id
- C. The cart items
- D. The total cost

Answer: B

NEW QUESTION 381

Which are the primary user interface components that make up Vlocity Cart?

Note: This question displayed answer options in random order when taking this Test.

- A. Cart Header, Product List, Cart Line Items, Total Bar
- B. Product List, Cart Line Items, Total Bar, Configuration Modal Bar
- C. Cart Header, Product Catalog, Cart Line Items, Total Bar
- D. Cart Header, Product List, Cart Line Items, Pricing Window

Answer: A

NEW QUESTION 386

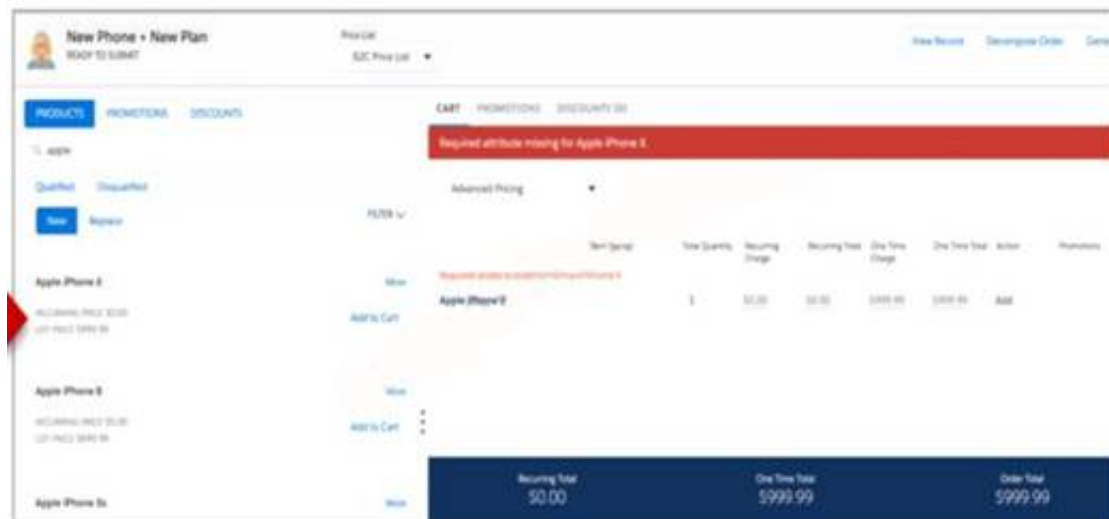
Which of these uses a calculation of the base price?

- A. Pricing element adjustment
- B. Pricing element override
- C. Price list

Answer: A

NEW QUESTION 388

In the Cart, how are the prices in the selectable Product List calculated?



- A. Using Advanced Rules pricing rules
- B. Using Context Rules associated with the price list
- C. Using active pricing rules and related calculation matrices
- D. Using the price list entry marked as base price with no calculation

Answer: D

NEW QUESTION 392

How can a developer require that the user enter a value for an attribute during order capture?

- A. By setting the Run-time Configurable attribute metadata property
- B. By setting the Required attribute metadata property
- C. By setting the product attribute type to Required
- D. By assigning the attribute to the Required product object type

Answer: B

NEW QUESTION 396

What type of inheritance architecture do Vlocity object types use?

Note: This question displayed answer options in random order when taking this Test.

- A. IS-A inheritance architecture
- B. HAS-A inheritance architecture
- C. Hybrid (Virtual) inheritance architecture
- D. Protected (Private) inheritance architecture

Answer: A

NEW QUESTION 399

Tightest Match calculates multiple conditions as follows:

- A. AND rule condition weights are summed together
- B. OR rule conditions select the highest weighted value
- C. Both of the above

Answer: C

NEW QUESTION 403

Once you create an entity filter, it's available for use in any rule that needs it.

- A. True
- B. False

Answer: A

NEW QUESTION 408

The Communications Cloud...

- A. Is based on a three-tier communications data model.
- B. Includes a shared product catalog
- C. Minimizes order capture and fulfillment.

Answer: B

NEW QUESTION 410

In Vlocity Rules, what type of rule can evaluate order line items?

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced Rule - Configuration Validation (Compatibility)
- B. Context Rule - Qualification
- C. Advanced Rule - Eligibility
- D. Advanced Rule - Availability

Answer: A

NEW QUESTION 411

What is the syntax to indicate a merge code or token in Vlocity Document Templates? Note: This question displayed answer options in random order when taking this Test.

- A. %field%
- B. {{field}}
- C. %%field%%
- D. {%field%}

Answer: C

NEW QUESTION 413

Which field on a Vlocity Picklist is primarily evaluated programmatically either by Vlocity CPQ or Vlocity Order Management?

Note: This question displayed answer options in random order when taking this Test.

- A. Text value
- B. Label
- C. Code
- D. Abbreviation

Answer: A

NEW QUESTION 414

When creating a context rule, where can a developer set the rule fail level?

- A. Context Mapping
- B. Context Dimension
- C. Rule Set
- D. Rule Condition

Answer: C

NEW QUESTION 419

Context mappings can be configured from the context dimension or the context scope.

- A. True
- B. False

Answer: A

NEW QUESTION 420

What tasks must be done when new product bundles are added to the product catalog? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. Clear the platform cache
- B. Refresh Pricebook, which runs the ProductHierarchyBatchProcessor job
- C. Run the Product Hierarchy Maintenance batch job
- D. No manual action is required

Answer: BC

NEW QUESTION 421

Salesforce's implementation teams can help you define a digital transformation plan.

- A. True
- B. False

Answer: A

NEW QUESTION 422

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