

Exam Questions Platform-App-Builder

Salesforce Certified Platform App Builder (SP19)

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NEW QUESTION 1

- (Exam Topic 1)

Which type of relationship can be defined with external objects? Choose 2 Answers

- A. Cross Organizational Look-up
- B. External Look-Up
- C. External Master-Detail
- D. Indirect Look-Up

Answer: BD

NEW QUESTION 2

- (Exam Topic 1)

A Customer Support Manager at Universal Containers would like to implement call scripting for their caller agents. What automation tool can be used to accomplish this?

- A. Workflow
- B. Lightning Process Builder
- C. Visual Workflow
- D. Lightning Connect

Answer: C

NEW QUESTION 3

- (Exam Topic 1)

When should Unmanaged packages be created? Choose 2 answers

- A. Deploying from a Developer Edition environment.
- B. Publishing an application for sale on the AppExchange.
- C. Migrating of components from sandbox to production
- D. Distributing open-source projects on AppExchange

Answer: AD

NEW QUESTION 4

- (Exam Topic 1)

What option is available to an App Builder when defining an object-specific Create Record custom action? Choose 2 answers

- A. Pre-Defining field values on the target object.
- B. Redirecting the end user to the detail page of the target object
- C. Specifying the fields and layout of the action.
- D. Allowing the end user to choose the record type

Answer: CD

NEW QUESTION 5

- (Exam Topic 1)

A new custom object is being created with a private sharing setting. The business wants to share individual records with specific people or group of people on a case by case basis. What options does the business user have to manually share individual records? Choose 3 answers

- A. Public Groups
- B. Permission Sets
- C. Roles
- D. Profiles
- E. Users

Answer: ACE

NEW QUESTION 6

- (Exam Topic 1)

A custom object has a public reads only sharing settings that does not grant access using hierarchies. A dynamic sharing rule provides write access to the object to the global marketing public group if the record is marked as global. A user creates a new record and marks it as global. Who will have write access to the record?

- A. The global marketing public group and anyone above the owner in the role hierarchy
- B. The record owner and the global marketing public group.
- C. The global marketing public group, the record owner, and anyone above the owner in the role hierarchy.
- D. The record owner and anyone above the owner in the role hierarchy

Answer: B

NEW QUESTION 7

- (Exam Topic 1)

What may occur if workflow rules are re-evaluated after a field change by a field update? Choose 2 answers

- A. Cross-object workflow rules result in re-evaluation after field change.
- B. Workflow rules trigger validation rules on field updates
- C. Workflow rules trigger more workflow rules to be re-evaluated.
- D. A recursive loop potentially results in exceeding organizational limits.

Answer: CD

NEW QUESTION 8

- (Exam Topic 1)

To Synchronize Accounts, orders and shipments in real time, a developer has built a custom interface between an external system and salesforce, prior to deployment, the developer needs to confirm that the interface can sustain the syncing of thousands of records at a time. Which sandbox environment is recommended to complete performance and load testing?

- A. Partial Sandbox
- B. Developer Sandbox
- C. Developer Pro Sandbox
- D. Full Sandbox

Answer: D

NEW QUESTION 9

- (Exam Topic 1)

The VP of account management at Universal Containers has requested that all contacts mailing postal codes match the associated accounts shipping postal code. How can this be enforced using validation rules?

- A. Create a validation rule using the distance() function
- B. Create a validation rule using a compare operator
- C. Create a validation rule using the geolocation() function
- D. Create a validation rule using a not equal operator

Answer: D

NEW QUESTION 10

- (Exam Topic 1)

Which statement is true for embedding a Visualforce page in a page Layout. Choose 2 Answers

- A. Visualforce Pages on a field set have attributes for width and height.
- B. Visualforce Pages can be placed anywhere in the page layout.
- C. Visualforce Pages on a page layout have attributes for width and height
- D. Visualforce Pages can only be place in the Visualforce section in a page layout.

Answer: BC

NEW QUESTION 10

- (Exam Topic 1)

A manager wants to calculate the number of days since an account was last contacted through email. Which field type should be used to accomplish this?

- A. Formula
- B. Number
- C. Roll-up Summary
- D. Date

Answer: A

NEW QUESTION 12

- (Exam Topic 1)

Universal containers wants to provide a different view for its users when they access an Account record in Salesforce1 instead of the standard web version. How can this be accomplished? Choose 2 answers

- A. By adding a mobile layout and assigning it to a profile.
- B. By adding quick actions in the publisher section.
- C. By adding actions in the Salesforce1 action bar section.
- D. By adding Visualforce page to the mobile cards section

Answer: AD

NEW QUESTION 14

- (Exam Topic 1)

A junction object has two Master-Detail relationships. What happens to a junction object record when either associated master record is deleted?

- A. The record is deleted and placed in the recycle bin.
- B. The master record can't be deleted if it has a child record.
- C. The look-up field on the junction object record is cleared.
- D. The record is permanently deleted and can't be restored.

Answer: A

NEW QUESTION 18

- (Exam Topic 1)

The Director of Customer Service wants to know when agents are overwhelmed with high-priority items in the support queue. The Director wants to receive a notification when a new case is open with the status of "New" for more than four business hours. Which automation process could be used to accomplish this? Choose 2 answers

- A. Escalation rules
- B. Visual workflow
- C. Lightning Process Builder
- D. Scheduled Apex

Answer: AC

NEW QUESTION 21

- (Exam Topic 1)

Universal Containers conduct evaluations of their sales reps using a custom object consisting of numerical scores and executive comments. The company wants to ensure that only the sales reps, and their manager's executive can view the rep's evaluation record but the reps should not be able to view the executive comment field on their review. How can these requirement be met?

- A. Use a private sharing model granting record access using hierarchy; manage field access with record types and field-level security
- B. Use a private sharing model granting record access using custom setting; manage field access with page layouts and field level security
- C. Use a private sharing model granting record access using hierarchy; manage field access with field-level security
- D. Use a private sharing model granting record access using custom setting; manage field access with record types and page layouts

Answer: C

NEW QUESTION 25

- (Exam Topic 1)

The VP of Sales at Universal Containers has requested that Sales reps be given access to view all Accounts in Salesforce. However, they've also requested that sales reps only be allowed to create new Opportunities on Accounts they own. How can this requirement be met?

- A. Create an Opportunity Validation Rule that compares the Opportunity and Account Owners
- B. Create a new Opportunity Quick Action that validates Account ownership.
- C. Set the Organization-Wide Defaults sharing on Opportunities to Private and recalculate sharing.
- D. Set the Organization-Wide Defaults sharing on Opportunities to Controlled by Parent.

Answer: D

NEW QUESTION 30

- (Exam Topic 1)

What metadata changes can be made directly in a production environment without deploying from sandbox? Choose 2 answers

- A. Apex Triggers
- B. Visualforce Pages
- C. Validation Rules
- D. Apex Classes

Answer: BC

NEW QUESTION 34

- (Exam Topic 1)

Universal Containers has created the custom objects Candidate and Interview in Salesforce to track candidates and interviews respectively. The company wants to track the total number of interviews a candidate has gone through on the candidate record without writing any code. How can app builder accomplish this requirements? Choose 2 answers

- A. Use a roll-up summary field on the candidate record to show the total number of interviews.
- B. Use a master-detail relationship between the Candidate and the Interview objects.
- C. Use a lookup relationship between the Candidate and Interview objects
- D. Use a formula field on the candidate record to show the total number of interviews

Answer: AB

NEW QUESTION 39

- (Exam Topic 1)

Universal Containers wants to standardize their business logic. They want to ensure that the workflow order is guaranteed to be the same each time. Which feature can be used to accomplish this? Choose 2 answers.

- A. Lightning Process Builder
- B. Workflow
- C. Chatter Actions
- D. Visual Workflow

Answer: AD

NEW QUESTION 41

- (Exam Topic 1)

Universal Containers sales reps can modify fields on an opportunity until it is closed. Only the sales operation team can modify the post closed follow-up dates and

post closed follow-up comments fields. How can these requirements be met?

- A. Use record types with field sets and restrict editing fields using field-level security.
- B. Use field-level security on page layouts to restrict editing fields
- C. Use multiple record types, page layouts and profiles.
- D. Use field level security to mark fields as read only on the sales profile

Answer: B

NEW QUESTION 42

- (Exam Topic 1)

Universal Containers has purchased a Lightning Component on the AppExchange. Where can that component be utilized. Choose 2 answers

- A. Visual Workflow
- B. Salesforce1 Mobile App
- C. Lightning Process Builder
- D. Standalone Lightning App

Answer: BD

NEW QUESTION 43

- (Exam Topic 1)

What is a true statement in regards to managing access to reports and dashboards? Choose 2 answers

- A. Users with the "Manage Public Reports" permission can organize reports by creating custom report folders and sending invitations to users to access them.
- B. Users must have certain permissions to access public, hidden, or shared folder.
- C. Users with the "Manage Public Reports" and "Create and Customize Reports" permissions can create custom reports that all users can view.
- D. Users that want to grant access to personal folders can manually share a personal folder with a user or public group.

Answer: AC

NEW QUESTION 47

- (Exam Topic 1)

When an opportunity close date is delayed by more than 60 days, the manager and the VP sales must approve the change. How can this requirement be met? Choose 2 answers

- A. Build an approval process that requires unanimous approval from the manager and VP of sales.
- B. Create a workflow rule that checks for close date less than 60 days and add an email alert.
- C. Create a lightning process builder flow that submits the record for an approval process
- D. Build a validation rule that does not allow a user to save the opportunity record.

Answer: AC

NEW QUESTION 51

- (Exam Topic 1)

Universal Containers has a requirement that an Opportunity should have a field showing the value of its associated account's billing state. This value should not change after the Opportunity has been created. What is the recommended solution to configure this automation behavior?

- A. Formula Field
- B. Workflow
- C. Roll-up-summary field
- D. Apex

Answer: B

NEW QUESTION 55

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