

Cisco

Exam Questions 700-751

Cisco SMB Product and Positioning Technical Overview



NEW QUESTION 1

What is the key architectural component that allows Cisco Meraki's datacenters to be fully HIPAA and PCI compliant?

- A. Layer 7 application fingerprinting
- B. Out-of-band control plane
- C. Non-existent command line interface
- D. Controller and server-free design

Answer: B

NEW QUESTION 2

What are the two feature licenses (subscriptions) available for MX security appliances? (Choose two.)

- A. Enterprise
- B. Defended
- C. Comprehensive
- D. Essential
- E. Advanced Security

Answer: AE

Explanation:

https://documentation.meraki.com/zGeneral_Administration/Licensing/Cisco_Meraki_Licensing#MX_Licensin

NEW QUESTION 3

Which statement represents increasing sophistication in security threat landscape?

- A. 85% of intrusions are not discovered for weeks
- B. 25% of users spend their work time off network
- C. 50% devices connected by 2020 (66% mobile)
- D. 28% of top security constraints is product compatibility

Answer: C

NEW QUESTION 4

Which two statements regarding Cisco's wireless product offerings are true? (Choose two.)

- A. The Cisco Wireless portfolio was built to support on premises enterprise and business class solutions only,
- B. Cisco Meraki's MR 30H and MR 33 are 802.11AC access points with dedicated security.
- C. The Aironet 3800 is geared for the small and medium-size business, especially teleworkers.
- D. The portfolio of wireless solutions can meet the size of the network and customer requirements.
- E. Wireless solutions are the same for on-premises enterprise and business class customers

Answer: BC

NEW QUESTION 5

Which two characteristics differentiate the Meraki Dashboard from competing network management interfaces? (Choose two.)

- A. Comprehensive aggregator of multi-vendor networks
- B. Intuitive cloud-based user interface
- C. Instantaneous access to virtualized applications
- D. Built-in live chat for on-demand troubleshooting support
- E. Centralized single pane of glass for access and management

Answer: BE

NEW QUESTION 6

Which are two features of the Cisco 1100 or 4000 series ISR router product lines? (Choose two.)

- A. Limited connectivity options
- B. Advanced LTE backup connectivity offering network resiliency for business continuity
- C. 50 to 200 Mbps WAN connections with rich branch services - the same services found at HQ
- D. Cloud-based hardware management
- E. Unified communications with series build apps for Cisco TDM

Answer: BC

NEW QUESTION 7

How is an Organization defined within the context of the Meraki Dashboard?

- A. It contains Cisco Meraki devices, their configurations, statistics, and any client-device information.
- B. It serves as the boundary of the account's administrative domain, including license, inventory, and user management.
- C. It is defined by the user's network construct and categorized as either small-medium enterprise (SME), campus, or a distributed enterprise.
- D. It consists of multiple service provider resources, including support ticket management and API sandboxes.

Answer: A

NEW QUESTION 8

Which two are key benefits of 3504 controllers? (Choose two.)

- A. Available in various form factors
- B. Supports 1Gbps throughput
- C. Supports modular power supply
- D. Supports HA with SSO capability
- E. Supports 150 APs and 3000 clients

Answer: AE

NEW QUESTION 9

Which are two characteristics of Cisco Umbrella? (Choose two.)

- A. Provides protection when on the VPN
- B. Improve Application Performance
- C. Simple manual installation of hardware
- D. Subscription-based model
- E. Delivered from the cloud

Answer: CE

NEW QUESTION 10

Which statement is true regarding cloud, mobile, and big-data disruption of existing business models?

- A. The branch is seeing 73% growth in mobile devices and 20 to 50% increase in bandwidth per year.
- B. 78% of executives state that achieving digital transformation to meet customer demand in the next two years is critical.
- C. 100% of the business networks analyzed by Cisco teams have traffic going to websites that host malware.
- D. 84% of enterprises are experiencing endpoint device growth in remote sites.

Answer: A

NEW QUESTION 10

Which statement correctly defines how Cisco Meraki devices behave should they not be able to contact the Meraki Cloud server?

- A. The devices may be re-initiated into a backup mode if an administrator manually intervenes using a direct, local connection.
- B. The network devices attempt to establish a connection to a locally hosted database server that has been configured for high availability.
- C. The network stops passing traffic across all devices and then interlaces including any connected non-Cisco Meraki devices
- D. The network devices continue to function normally (traffic flows at full line rate), but management and configuration functions are interrupted

Answer: D

NEW QUESTION 14

Which two statements best highlight Cisco's commitment to partners and customers? (Choose two.)

- A. Cisco works closely with leading research institutions and lets them take the lead in the development of enterprise security solutions.
- B. Cisco has the most comprehensive portfolio in the networking industry to help connect, collaborate, compute, and protect your customer's business.
- C. Cisco shapes the future of the Internet by creating opportunity for investors and ecosystem partners.
- D. Cisco's investment in R&D to maintain first-to-market approach for innovative technologies and solutions.
- E. Cisco leads in the invention and development of the industry's most advanced machine learning platform.

Answer: BD

NEW QUESTION 19

Which are two main features enabled by Catalyst 3650CX and the Cisco Catalyst 2960L in education? (Choose two.)

- A. Classroom polling
- B. IP camera
- C. POS/MICROS
- D. Interactive white board
- E. Display/E-banner

Answer: AC

NEW QUESTION 20

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