Cisco

Exam Questions 700-751

Cisco SMB Product and Positioning Technical Overview

NEW QUESTION 1
Which are two benefits of Cisco catalyst SMB switches that benefit the customer the most? (Choose two.)

A. Niche business functionality
B. Cool, quiet, fan-less design ideal for labs, open spaces and the workplace
C. Logical upgrade & replacement for the Cisco Catalyst 2960-Plus, at the same price
D. Built for large scale deployments
E. Contains advanced encryption functionality

Answer: AE

NEW QUESTION 2
Which is a key solution for a Cisco small to medium-sized business router to enable the transport industry?

A. Small form factor makes it easy to install and service
B. Network based backup solution for mission critical application
C. Provide first line of defense against threats
D. Integrated secure Wi-Fi to support guest devices

Answer: C

NEW QUESTION 3
What is Meraki's core vision and value proposilion?

A. To shape the future of the internet by creating opportunities for investors and ecosystem partners
B. To provide a complete cloud-managed IT solution through simplifying powerful technology
C. To operate in increasingly mobile, modern networks by delivering preventative protection without compromising performance
D. To lead in the invention and development of the industry's most advanced information technologies

Answer: C

NEW QUESTION 4
Which device is a cloud managed switch?

A. Cisco 220/250
B. Cisco Catalyst 2960-L
C. Cisco 350X/550X
D. Cisco Meraki MS 250/350

Answer: C

NEW QUESTION 5
Which two functions are provided by Scale out / compute intensive applications C4200 and C125 M5? (Choose two.)

A. Low-frequency trading transactions
B. Distributed databases
C. AI/ML with dense GPUs
D. Microprocessor design
E. Cloud computing

Answer: BD

NEW QUESTION 6
What are the two feature licenses (subscriptions) available for MX security appliances? (Choose two.)

A. Enterprise
B. Defended
C. Comprehensive
D. Essential
E. Advanced Security

Answer: AE

Explanation:
https://documentation.meraki.com/zGeneral_Administration/Licensing/Cisco_Meraki_Licensing#MX_Licensin

NEW QUESTION 7
Which statement represents increasing sophistication in security threat landscape?

A. 85% of intrusions are not discovered for weeks
B. 25% of users spend their work time off network
C. 50% devices connected by 2020 (66% mobile)
D. 28% of top security constrains is product compatibility

Answer: C

NEW QUESTION 8
Which is the range of users is supported by the Business Edition 4000 (BE4000)?

A. 10-120
B. 10-200
C. 1000-1200
D. 100-120

Answer: B

NEW QUESTION 9
How does Catalyst Access Switching provide two improved workforce experiences? (Choose two.)

A. Manual configuration of end devices
B. Controller-based management
C. Core data center deployments
D. Internet of things, such as, flexible workspace (open office, branch office, conference and classrooms)
E. Flexible workspace

Answer: CD

NEW QUESTION 10
Which two statements regarding Cisco's wireless product offerings are true? (Choose two.)

A. The Cisco Wireless portfolio was built to support on premises enterprise and business class solutions only,
B. Cisco Meraki's MR 30H and MR 33 are 802.11AC access points with dedicated security.
C. The Aironet 3800 is geared for the small and medium-size business, especially teleworkers.
D. The portfolio of wireless solutions can meet the size of the network and customer requirements.
E. Wireless solutions are the same for on-premises enterprise and business class customers

Answer: BC

NEW QUESTION 10
What are two ways that MX security appliances achieve automatic failover and high availability? (Choose two.)

A. Warm spare (using VRRP)
B. Always on (availability groups)
C. Redundant gateways (using HSRP)
D. Survivable Remote Site Technology (SRST)
E. Dual redundant uplink support (multiple ISPs)

Answer: AE

NEW QUESTION 11
Which statement is true regarding Next Generation Firewall?

A. Providing the fastest threat detection in the industry
B. Facilitating critical protection from constant, dynamic, and rapidly evolving web threats
C. Blocking malicious destinations before a connection is ever established
D. Integrating deep visibility, preeminent intelligence, and superior protection

Answer: B

NEW QUESTION 16
What is the interface used to access the Cisco Meraki Dashboard?

A. Terminal (Mac) or Command Prompt (Windows)
B. Secure Shell (SSH)
C. Cisco IOS command line interface (CLI)
D. Web browser

Answer: D

NEW QUESTION 21
How is an Organization defined within the context of the Meraki Dashboard?

A. It contains Cisco Meraki devices, their configurations, statistics, and any client-device information.
B. It serves as the boundary of the account's administrative domain, including license, inventory, and user management.
C. It is defined by the user's network construct and categorized as either small-medium enterprise {SME}, campus, or a distributed enterprise.
D. It consists of multiple service provider resources, including support ticket management and API sandboxes.

Answer: A

NEW QUESTION 25
Which are two characteristics of Cisco Umbrella? (Choose two.)

A. Provides protection when on the VPN
B. Improve Application Performance
C. Simple manual installation of hardware
D. Subscription-based model
E. Delivered from the cloud

Answer: CE

NEW QUESTION 30
How do Cisco catalyst SMB switches enable new business outcomes?

A. Power over Ethernet (PoE) to allow the network to keep running during power outages.
B. Highly scalable architecture
C. Fully mobility enabled
D. Significant Reduction in cabling cost

Answer: C

NEW QUESTION 32
Which device belongs to Business Class Cisco On-Premise Switching Solutions?

A. Cisco 350X/550X
B. Cisco Meraki MS 250/350
C. Cisco Catalyst 2960-L
D. Cisco Meraki MS 225

Answer: B

NEW QUESTION 36
Which statement is true regarding cloud, mobile, and big-data disruption of existing business models?

A. The branch is seeing 73% growth in mobile devices and 20 to 50% increase in bandwidth per year.
B. 78% of executives state that achieving digital transformation to meet customer demand in the next two years is critical.
C. 100% of the business networks analyzed by Cisco teams have traffic going to websites that host malware.
D. 84% of enterprises are experiencing endpoint device growth in remote sites.

Answer: A

NEW QUESTION 38
Which are two major security challenges that occur due to proliferation of users, devices, and applications at the branch? (Choose two.)

A. Increased complexity for mitigation
B. Increased complexity for mobility
C. Increased threat surface area
D. Increase in threat naivety
E. Increased complexity in Omni-channel experience

Answer: BC

NEW QUESTION 41
What is the right approach to achieve secure infrastructure against attack requirements of WAN connectivity?

A. Operational simplicity for server infrastructure
B. Monitoring application performance
C. Simple and agile service deployment model
D. Introduce Advanced Threat Defense solution

Answer: D

NEW QUESTION 43
Which two statements best highlight Cisco's commitment to partners and customers? (Choose two.)

A. Cisco works closely with leading research institutions and lets them take the lead in the development of enterprise security solutions.
B. Cisco has the most comprehensive portfolio in the networking industry to help connect, collaborate, compute, and protect your customer's business.
C. Cisco shapes the future of the Internet by creating opportunity for investors and ecosystem partners.
D. Cisco's investment in R&D to maintain first-to-market approach for innovative technologies and solutions.
E. Cisco leads in the invention and development of the industry's most advanced machine learning platform.

Answer: BD

NEW QUESTION 48
Which are the two advantages of having Direct Internet Access? (Choose two.)

A. Threat mitigation techniques
B. Leverage local internet path
C. Protects remote employees
D. Secure WAN transport
E. Limits guest Wi-Fi at the branch

Answer: BD

Explanation:
https://www.cisco.com/c/en/us/products/collateral/security/router-security/white-paper-c11-736660.html

NEW QUESTION 49
Which are three SKUs for Mobility Express? (Choose three.)

A. AIR-AP1852I-K9
B. AIR-AP2802I-K9
C. AIR-AP2802I-K9C
D. AIR-AP3802I-K9C
E. AIR-AP1815I-K9C
F. AIR-AP1815W-X-K9

Answer: CEF

Explanation:
https://www.cisco.com/c/dam/en/us/solutions/collateral/enterprise-networks/mobility-express/q-and-a-c67-7344

NEW QUESTION 52
Which two tools allow administrators to maximize the security of their Dashboard management accounts? (Choose two.)

A. Local (direct) access only policies
B. Captcha challenge-response tests
C. Role-based administration
D. Two-factor authentication
E. Biometric authentication

Answer: CD

NEW QUESTION 53
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