

Sharing-and-Visibility-Designer Dumps

Salesforce Certified Sharing and Visibility Designer (SP19)

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NEW QUESTION 1

What is the best practice for testing sharing and visibility changes?

- A. Use Administrative and User reports to view the Active Users.
- B. Use the Login As feature for a sample user in each role and profile.
- C. Use Field Audit Trail to audit the field meta-data and visibility.
- D. Use the Sharing button to test Profile and Permission set changes.

Answer: B

NEW QUESTION 2

Sales managers at Universal Containers (UC) have requested viewing customer invoices in Salesforce .. system. The architect at UC decided to surface the customer invoices in Salesforce using external objects a.. Configured an external object called Invoice. Created a lookup relationship between account and the invoice. How can the architect grant the sales managers access to the customer invoices data?

- A. By creating a sharing set a share invoice with users in a sales manager role.
- B. By using manual sharing to share invoices with relevant sales managers.
- C. By creating sharing rules to share the invoice records with users in sales manager roles.
- D. By controlling the invoices object permission on the sales manager's profile.

Answer: D

NEW QUESTION 3

The Architect at Universal Containers has created a List View to show all open Opportunities that were created in the last month, and would like to make this list view visible to certain groups of users. Which two options are available to the Architect for sharing the List View?

- A. Public Groups
- B. Profiles
- C. Roles and Subordinates
- D. Manual Sharing

Answer: AC

NEW QUESTION 4

Sales manager want their team members to help each other close Opportunities. The Opportunity and .. private. To grant Opportunity access to sales reps on the same team, ownership-based sharing rules .. What is the side effect of this approach?

- A. Sales Reps on the same team will have Edit access to the Accounts for Opportunity owned by their.
- B. Sales reps on the same will have Read access to the Accounts for Opportunities owned by their.
- C. All sales reps will have Read access to all Accounts.
- D. All sales reps will have Read access to Accounts for all Opportunities.

Answer: C

NEW QUESTION 5

Universal Containers (UC) stores basic employee information in a custom Employee object (OWD –Public Read Only). There are a few sensitive fields that need restricted access (salary, grade level, last performance rating). Other than field level security, what other options are available to make these fields accessible to the Human Resource team?

- A. Create a new custom object with private OWD and Lookup relationship to Employee to store new restricted information.
- B. Change OWD of Employee custom object to private and a Lookup self-relationship to store only new restricted information.
- C. Create a new custom object controlled by parent and a Master-Detail relationship to Employee to store new restricted information.
- D. There are no other option besides using field level security.

Answer: D

NEW QUESTION 6

Universal Containers has Public Read Only sharing settings on the Opportunity object. What Opportunity access options can the user see while adding account team members to the Account?

- A. Read Only
- B. Private and Read Only
- C. Private
- D. Read Only and Read/Write

Answer: D

NEW QUESTION 7

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page. In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- A. Create a criteria-based sharing rule to grant access to the records.

- B. Include the Invoice Related List On Account Page layout.
- C. Create an owner-based sharing rule to grant access to the records.
- D. Use APEX managed sharing to grant access to the records.

Answer: D

NEW QUESTION 8

Universal Container (UC) wants all full-time internal employees to be able to view all leads. A subset of employees should also be able to see leads. Which organization default (OWD) approach should an architect recommend that will help US employee?

- A. Implement a Public Read/write OWD on Lead
- B. Implement a Public Read only OWD on Lead
- C. Implement a Public Read/write/Transfer OWD on Lead.
- D. Implement a Private OWD on Lead.

Answer: C

NEW QUESTION 9

Susan posts a file to the Chatter feed for a record of an object. Which two statements accurately describe who can view the file by default?

- A. Susan and users with a shared Chatter post for the file.
- B. Susan and users with the View all Data permission.
- C. Susan and users with access to the record.
- D. Susan only

Answer: BC

NEW QUESTION 10

Universal Containers (UC) implemented Sales Cloud and requested that sales agents have access to products the company sells and be able to create opportunities for its customers. What should the Organization-Wide Defaults (OWD) be for pricebook?

- A. Public Read Only
- B. Public Read Write
- C. View
- D. Use

Answer: D

NEW QUESTION 10

Universal Containers has a global 24x7 Salesforce.com implementation that supports Sales, Services, Order Management, and various other parts of their business. They have a nested territory hierarchy, 10,000 sales users, and 20,000 support agents. Territory changes happen daily. The demand for new applications and changes to the platform is high and they follow an agile development methodology and deliver new releases every two weeks on the platform. What Salesforce.com feature would help the system recover from a maintenance restart on Salesforce.com servers?

- A. Enable Granular Locking on the system.
- B. Enable Deferred Sharing Rule recalculation.
- C. Enable Parallel Sharing Rule recalculation.
- D. Enable Filter -Based Opportunity Territory Assignment.

Answer: B

NEW QUESTION 13

A user at Universal Containers would like to give access to a Report folder to someone else in the organization. Which two access permissions should the user have to support this requirement? Choose 2 answers.

- A. The "Viewer" Report folder permission
- B. The "Editor" Report folder permission.
- C. The "Manage Reports in Public Folders" Profile permission.
- D. The "Manager" Report folder permission.

Answer: CD

NEW QUESTION 15

Universal Containers has the following requirements:

- * The Commercial Account and Consumer Account support departments should not collaborate.
- * The Commercial and Consumer sales users roll up to the same VP of Sales, but there should be no collaboration between sales departments.
- * The Commercial sales department should share its customers with the Commercial support department.
- * The Consumer sales department shares its customers with the Consumer support department.
- * The Commercial and Consumer support departments roll up to the same Support Director.
- * The sales departments will remain the Account Owner for the Accounts that they sell to. What is the recommended Org-Wide Sharing Default for Accounts, and how would the Architect enable proper Commercial and Consumer Sales to Support Account Sharing for this scenario?

- A. Private Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Role(s) and Consumer Sales Role(s) to Commercial Support Role(s).

- B. Private Account Sharing with Sharing Rules from Commercial support Role(s) to Commercial Support Role(s) and Consumer Sales Role(s) to Consumer Support Role(s).
- C. Read-Only Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Group(s) and Consumer Sales Role(s) to Commercial Support Groups(s).
- D. Private Account Sharing with Sharing Rules from Commercial Sales Group(s) to Commercial Support Groups(s) and Consumer Sales Group(s) to Consumer Support Group(s).

Answer: D

NEW QUESTION 17

Which two reasons should the Architect consider regarding the use of Apex Sharing Reasons? Choose 2 answers

- A. Ensuring the developer can more easily troubleshoot programmatic sharing.
- B. Ensuring the Share record is not deleted upon ownership change.
- C. Ensuring the Share record is deleted upon ownership change.
- D. Ensuring there is additional criteria available for Criteria-Based Sharing.

Answer: AB

NEW QUESTION 21

The sales manager in Japan have asked the sales manager in Australia to assist them with closing the .. How are these requirements achieved?

- A. Use sharing set to give the sales manager access to the deals.
- B. Create ownership-based sharing rule.
- C. Use opportunity teams to automatically add the sales manager as a team member.
- D. Assign the sales manager View All on the opportunity object.

Answer: B

NEW QUESTION 24

Universal Containers has a custom Job object with a private sharing model. Based on the size and location of the Job, different teams must have access to edit the specific Job record. To support this requirement, Apex Managed Sharing has been implemented to share records with the required users. Since the teams change frequently, managed sharing recalculations need to be manually run frequently. What can the Architect do to optimize this process?

- A. Change the sharing model on the Job object to Public Read/Write.
- B. Create a scheduled job to automatically run the sharing recalculations on a nightly basis.
- C. Create public groups for each team, and share the jobs with the groups instead of users.
- D. Create a custom Visualforce page to edit the jobs and specify Without Sharing on the controller.

Answer: C

NEW QUESTION 26

Mary is Joe's manager in the role hierarchy. The OWD for a custom Invoice object is Public ReadOnly and Mary's profile is not granted the Read permission for the Invoice object.

What action can Mary take on Joe's Invoice records'?

- A. Read/Write
- B. Edit Only
- C. None
- D. View Only

Answer: C

NEW QUESTION 31

Universal Containers has the following Sharing Settings for their Org:

- Account = Private
- Contact = Controlled by Parent
- Opportunity = Private
- Case = Private

They have enabled "Default Account Teams" and have trained users to set up their Default Team. Which three access levels can be set on the Account Team Member?

Choose 3 answers

- A. Opportunity Access
- B. Case Access
- C. Contact Access
- D. Contract Access
- E. Account Access

Answer: ABE

NEW QUESTION 36

In order to allow community users to collaborate on Opportunities, which license type must the users.

- A. Sales Community
- B. Customer Community
- C. Partner Community

D. Customer Community plus

Answer: C

NEW QUESTION 38

Universal containers (UC) implemented a private organization-wide default for the Container and Case objects. How can UC give support representatives access to Container and Case records owned by Customer Community users?

- A. Create an ownership-based sharing rule that gives access to the head of support role and internal subordinates
- B. Create a criteria-based sharing rule that gives access to the head of support role and internal subordinates
- C. Support representatives nil automatically get access to these records via the role hierarchy
- D. Create a Share Group based on the sharing set created for the Customer Community User Profile.

Answer: D

NEW QUESTION 39

Universal Containers uses the Case object to track service tickets. They have implemented Case teams to allow multiple support representatives to manage the Cases. Which two "Filter by owner" options would the user see while creating a list view on the Case object? Choose 2 answers

- A. Public Groups
- B. Roles
- C. Queue
- D. My Case Teams

Answer: CD

NEW QUESTION 44

How would you make sure Visualforce page is security proof? Choose 3 answers

- A. Manually check for cross site
- B. Manually check for sql injection
- C. Submit to force security scanner
- D. Use web application tool for security
- E. Use debug to check hijacked requests

Answer: CDE

NEW QUESTION 48

Universal Containers has requirement to integrate Salesforce with an external system to control record access. What option should the Architect consider when designing a solution?

- A. Use the Security API to modify the role hierarchy in Salesforce.
- B. Use the SOAP API to maintain the related SObject_share records.
- C. Use the Metadata API to maintain the related SObject records.
- D. Use the SOAP API to create new Criteria-Based Sharing Rules in Salesforce.

Answer: B

NEW QUESTION 52

Universal Containers is designing a new community using the Customer Community license type. They would like to have the users complete survey questions through the community interface and store the responses in a Custom Object that has a lookup to the account object. Any internal user who has access to the account should be able to see all survey responses. All Customer Community users should be able to see surveys filled in by other users for their company, but not surveys for other companies. What are the correct security settings to achieve this?

- A. Set all Organization-Wide Default settings to be "Public Read/Write" for both internal and external users.
- B. Set all Organization-Wide Default security to be "Private" for both internal and external users and use Sharing Rules to grant the desired access
- C. Set all Organization-Wide Default security to be "Public Read/Write" for internal users and "Private" for external users.
- D. Set the custom object to be master-detail to the Account and leave the Organization-Wide Default settings as their default values.

Answer: B

NEW QUESTION 55

Universal Containers is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service Containers sold locally. They recently opened two dealerships in California: NorthCal and SoCal. Universal Containers implemented a new partner community to enable their dealers. Each dealership has a dealer Manager who has all service agents report into them. Assuming a private sharing model, what is the best option to enable dealer managers to have visibility to customer cases within their dealership and not across all dealerships?

- A. Create sharing groups that share all cases to all agents under the Dealer manager.
- B. Create a batch job that creates sharing rules as needed, based on the cases created.
- C. Build a trigger that create manual sharing of cases as needed whenever a new case is created.
- D. No changes are needed to the sharing and visibility model to implement this requirement.

Answer: D

NEW QUESTION 59

What should a Salesforce architect recommend to make sure that users that gained access to a custom of sharing do not lose access to it when its owner is changed?

- A. Create a specific Sharing Reason for the custom object.
- B. Use "runAS" system method in Apex classes to enforce record visibility.
- C. Create a new record in _Share object with RowCause "Manual"
- D. Use "With Sharing" keyword to make sure record visibility will be considered

Answer: A

NEW QUESTION 64

The Collections department at Universal Containers uses Salesforce to track its efforts. All Invoices and Invoice Line Items are stored in Salesforce. Invoice Line Item object details, such as Quantity and Extended Amount, should be summarized at the Invoice Object level, and all users who can see a given invoice should always see all invoice line items. Without leveraging Apex code, how should an Architect create the relationship between the Invoice object and the Invoice Line Item Object?

- A. The Invoice object should have a Master-Detail to the Invoice Line Item Object
- B. The Invoice Line Item Object should have a Lookup to the Invoice Object
- C. The Invoice Object should have an inner join to the Invoice Line Item Object
- D. The Invoice Line Item Object should have a Master-Detail to the Invoice Object

Answer: D

NEW QUESTION 66

A sales representative at Universal Containers needs assistance from specific product managers when selling certain deals. Product managers do not have access to opportunities they don't own, as the sharing model is Private, but need to gain access when they are assisting with a specific deal. How can an Architect accomplish the requirement?

- A. Create a sharing rule to allow the product manager to access the opportunity.
- B. Enable opportunity teams and allow users to add the product manager.
- C. Enable account team and allow users to add the product manager.
- D. Use similar opportunities to share opportunities related to the product manager.

Answer: B

NEW QUESTION 71

A Visualforce controller has a requirement to be written with "Without Sharing" at the top level; however, certain methods within the page still need to enforce the user permissions for creating records and accessing certain fields. Which two methods below would be used to enforce this requirements? Choose 2 answers.

- A. Schema.DescribeFieldResult
- B. Schema.getGlobalDescribe
- C. UserInfo.getProfileID
- D. Schema.DescribeSObjectResult

Answer: AD

NEW QUESTION 74

Universal Containers has developed Apex code to manually create AccountShare records to grant specific users access to individual Accounts. What must the Architect do to ensure the AccountShare records are not deleted when the owner of the Account is changed?

- A. Create the share records and set the RowCause to a custom Apex Sharing Reason
- B. Create the share records in a class with the "Without Sharing" keyword
- C. Create the share records with the Delete on Owner Change field set to false
- D. Create the share records and set the RowCause to Manual

Answer: A

NEW QUESTION 78

Universal Containers has set Opportunity Sharing to Private with Opportunity Teams enabled. Which three options can change the Owner of the Opportunity? Choose 3 answers.

- A. Any Opportunity Team Member on the current Opportunity.
- B. The current Opportunity Owner can transfer the current ownership.
- C. The System Administrator or a user with the "Transfer Records" permission.
- D. The user specified as the Manager on the Owner's User Profile.
- E. Someone above the Opportunity Owner in the Role Hierarchy.

Answer: BCE

NEW QUESTION 82

The System Administrator at Universal Containers has created two list views called ListV1 and ListV2. One group of users should only see ListV1 and the second group of users should only see ListV2. Two public groups were created to restrict visibility to the respective list views. However, users in both groups are able to see both list views. What system permission in their profile enabled the users to see all list views?

- A. Manage Custom List Views
- B. Manage Private List Views

- C. Manage Public List Views
- D. Manage Custom Permissions

Answer: C

NEW QUESTION 85

A developer at Universal Container is building an integration within a managed package for their internal org that requires login to an external system. The end point requires basic authentication. The Architect would like to ensure that the username and password are managed securely. Which three options should the Architect recommend to secure the credentials?

- A. Store the credentials in a custom object using encrypted fields
- B. Store the credentials in named credentials that are used in the apex callout
- C. Store the credentials in the apex code, which will not be available to non-admins
- D. Store the credentials in protected custom metadata that are used in the apex callout
- E. Store the credentials in protected custom settings that are used in the apex callout

Answer: BDE

NEW QUESTION 88

Universal Containers has a Private Sharing Model for the Opportunity object. Sales Rep A at Universal Containers created the Opportunity record and then transferred ownership of the Opportunity record to Sales Rep B. Both Sales Rep A and B have the same role in the Role Hierarchy. What access will Sales Rep A have to the Opportunity after the transfer?

- A. Full Access
- B. No Access
- C. Read/Write
- D. Read Only

Answer: B

NEW QUESTION 92

Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunity field-level security permissions of read only certain user's profiles are being updated by their class. How should the architect fix this problem?

- A. Put the code in an class that uses the With Sharing keyword.
- B. Use the IsUpdateable() Apex method to test each field prior to allowing updates.
- C. Use the With SECURITYT_ENFORCED keyword in the SOQL statement.
- D. Add With Sharing keyword to the class.

Answer: C

NEW QUESTION 96

At Universal Containers, Accounts and Contracts are normally visible to all employees, and Proposals center owner and managers. However, some Proposals are considered confidential and are managed by a Strategic should not be visible to anyone in the Sales group other than owner and the strategic team. How should the architect design for this requirement?

- A. Proposal Owner set to the Strategic Deals Team Queue and create an center- base sharing rule to grs
- B. Disable Grant Access Using Hierarchies and set an Owner_Based Sharing rule for Strategic Deals team
- C. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Dvt.
- D. Disable Grant Access Using Hierarches and set a Criteria-based Sharing rule for Strategic Deals team.

Answer: D

NEW QUESTION 97

Universal Containers has implemented a strict software architecture for their custom Apex code. One of the requirements is that all SOQL queries are contained within reusable classes. Depending on the context of the Apex transaction, the queries should be able to run either "With Sharing" or "Without Sharing". Which two ways allow the Architect to meet these requirements?

Choose 2 answers.

- A. Create a reusable SOQLQueries class; do not specify "With" or "Without Sharing" on the SOQLQueries class.
- B. Create a reusable SOQLQueries class; do not specify "With" or "Without Sharing" on the SOQLQueries class and use the runAs() method to dynamically set the context.
- C. Create a reusable SOQLQueries class; specify "With Sharing" on the methods that require user context and "Without Sharing" on the methods requiring system context.
- D. Create a SystemSOQLQueries class and a UserSOQLQueries class; set the "With Sharing" keyword on the User SOQLQueries class and "Without Sharing" on the SystemSOQLQueries class.

Answer: CD

NEW QUESTION 102

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public Unit to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting. How should Sarah accomplish this?

- A. Rename the file.
- B. Delete the public link.

- C. Delete the file.
- D. Move the file to another folder

Answer: B

NEW QUESTION 103

Universal Containers (UC) has created a public group with certain Sales Engineers to help on complex deals and a sharing rule to grant access to these opportunities. Opportunity OWD is private.
What is the impact of these sharing settings?

- A. Subordinates of Managers who have Sales Engineers in the public group will also have access to these records.
- B. Sales Engineers that have a similar role of the Sales Engineers of the public group will also have access to these records.
- C. Sales Engineers Managers and their managers in the role hierarchy will also have access to these records.
- D. Sales Engineers direct reports will also have access to these records.

Answer: C

NEW QUESTION 105

Universal Containers (UC) uses a custom Visualforce page to display shipment tracking information (custom object, private OWD) to field manager and agents. The IT team wants to make sure that users have access to only the information that is allowed.
Which Apex method must be used to make sure only allowed fields are shown to the users?

- A. isReadable()
- B. isShowable()
- C. isAccessible()
- D. isVisible()

Answer: C

NEW QUESTION 108

Universal Containers wants to store Payment Term Details on the Account object, but the fields should only be visible on certain record types and for certain user profiles.
How can a System Administrator quickly determine which user profiles, page layouts, and record types include certain fields?

- A. Log in as each user profile and view the Account Page Layouts.
- B. Use the Field Accessibility Viewer for the fields in question
- C. Universally require the field at the field level.
- D. Click the Field-Level Security for the field on each Profile.

Answer: B

NEW QUESTION 113

Universal Container has developed a custom Visualforce page that will accept user input and must prefer returning the results to the users.
Which two techniques should be used to ensure the users cannot perform a SOQL injection attack?

- A. Escape double quotes in the user input.
- B. Use bind variable in the SOQL query.
- C. Use the escapesinglequotes() method to sanitize user input.
- D. Use the with Sharing keyword on the controller.

Answer: B

NEW QUESTION 117

Universal Containers has set the Org-Wide Sharing Default for Accounts to Private and has created some sharing rules to extend access based on certain data access policies. An architect has been asked to review access to a certain set of key customer accounts. How might this review be conducted?

- A. Export the Account Share table and review.
- B. Run a Report on Sharing in the Admin Console.
- C. Log in as each user and Run the All Accounts List View.
- D. Use the Sharing button on each customer Account.

Answer: A

NEW QUESTION 119

At Universal Containers, Accounts and Contacts are normally visible to all employees, and Proposals (custom object) are visible to the Account owner and managers. However, some Proposals are considered confidential and are managed by a Strategic Proposals team. These Proposals should not be visible to anyone in the Sales group other than the owner and the strategic team.
How should the architect design for this requirement?

- A. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Detail.
- B. Disable Grant Access Using Hierarchies and set an Owner-Based Sharing rule for Strategic Deals team.
- C. Proposal Owner set to the Strategic Deals Team Queue and create an owner-based sharing rule to grant visibility to the Account owner
- D. Disable Grant Access Using Hierarchies and set a Criteria-Based Sharing rule for Strategic Deals team.

Answer: D

NEW QUESTION 120

Universal Containers (UC) works with a dealer network to sell their products. There are approximately 5,000 dealers that do business with UC and UC has purchased a Partner Community to interact with each of their dealers on Opportunities. Each dealer is structured so that there are a group of managers who will oversee a larger team of agents. UC would like to set the Organization-Wide Defaults to Private for the Opportunity object, both internally and externally. Within each dealer, there are a few agents called Lead Agents who should be able to see the Opportunities for all of the other Agents at the dealer. What is the optimal solution for an Architect to recommend?

- A. Add a Sharing Set that shares Opportunities to the Lead Agent based on the Lead Agents Account.
- B. Build an Apex Managed Sharing rule that will assign specific Opportunities to Lead Agents.
- C. Grant Super User access to the Lead Agents as part of the Community user setup.
- D. Create a Sharing Rule to share opportunities to the owner's manager's role and below.

Answer: C

NEW QUESTION 124

Universal Containers uses person accounts to represent retail customers and business to represent Sales team should not have access to commercial customers but have access to ALL retail customers.

With organization-wide default on Account set to private, how might the architect meet these requirements.

- A. Create an owner-based sharing rule on AccountContactRelation to grant access to all account contact reps.
- B. Update Retail Sales profile to grant access to Person Account record type.
- C. Create a criteria-based sharing rule giving Retail Sales role access to Accounts of type PersonAccount
- D. Give view All access for Accounts to the Retail Sales profile.

Answer: C

NEW QUESTION 129

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries role hierarchy to control data visibility. In the new fiscal year, UC is planned to reorganize the roles and rea..

Which two point should an Architect consider in this situation? Choose 2 answers

- A. Using a temporary parking lot account to improve performance.
- B. Changing complex role hierarchy can cause a high level of sharing recalculation.
- C. Restricting the organization-sharing configurations to private.
- D. Replacing Account records ownerships massively can cause data skew.

Answer: BD

NEW QUESTION 130

Universal Container is creating a custom VF page to allow user to edit contact records. The developer has used an apex:outputField for the Phone field on the contact obj. What is the expected behavior if a user without FLS accesses the VF page?

- A. The user encounters an error while saving the record
- B. The field is automatically removed from the page
- C. The output field is visible to user
- D. The user is able to enter a value into the phone field

Answer: B

NEW QUESTION 133

Which three areas should the Architect review in order to increase performance of "Record Access" and "Sharing" calculations? Choose 3 answers.

- A. Custom Object data, to ensure that no Account has more than 10,000 Custom Objects that look up to it.
- B. Opportunity data, to ensure that no Account has more than 10,000 Opportunity records that are related to it.
- C. Record ownership, to ensure that no user owns more than 10,000 Object records in the system.
- D. Apex Managed Sharing triggers, to ensure that no trigger is querying more that 10,000 Object records.

Answer: ABC

NEW QUESTION 136

Universal Container has a set of Account management users that should only see accounts once the account becomes a customer. The type field on the Account identifies whether the account is a prospect, customer, partner, or other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for accounts? Choose two:

- A. Create a public list view, where accounts of type customer are included and share the list view with account management public group
- B. Institute a business process that calls for the account manager to be added to the account team once the account becomes a customer
- C. Create an account sharing rule that shares all accounts owned by sales to be shared with account management roles and subordinates
- D. Create a criteria-based sharing rule that shares the account to the account management group when the type is customer

Answer: BD

NEW QUESTION 138

Universal Containers has junction object called "Job Production Facility", with 2 master-detail relationships to the Job and Production Facility custom objects. Both master records have a private sharing model.

What statement is true if a user's profile allows access (Create/Read) to the Job, but no access to the Production Facility Object?

- A. The user will be granted read access to the Production Facility record
- B. The user will see the junction object and the link to the Production Facility.
- C. The user will see the junction object but not the link to the Production Facility.
- D. The user will not be able to see the junction object records or the field values.

Answer: D

NEW QUESTION 142

Which are two valid use cases for programmatic sharing? Choose 2 answers.

- A. An external system manages user record access.
- B. Frequent user ownership changes based on re-alignments.
- C. Native sharing functionality does not meet requirements.
- D. Setting user ownership for standard and custom objects.

Answer: AC

NEW QUESTION 145

Besides their own team accounts, sales managers at Universal Container need to have READ access to all other countries. Role hierarchy was implemented accordingly (based on countries) but a Sales manager in the US comp records of the same segment in Canada. What should be done to grant access in a proper way?

- A. Create criteria-based sharing rule to grant access to account records that have the same segment.
- B. Create owner-based sharing rule to grant access to account records that have the same segment.
- C. Create a public group and include all accounts of the same segment and grant access through.
- D. Change the role hierarchy and put all the sales managers in the US and Canada as the same role.

Answer: A

NEW QUESTION 149

Universal Containers has created a custom Sales Operations profile with read and edit access to the Category field on a custom object. There is a new requirement that 3 of the 100 users assigned to the Sales Operations Profile should have read-only access to the Category field. How can the Architect support this request? Choose one

- A. Create a permission set in the Category field to read-only and assign it to the users.
- B. Create a new profile without edit access to Category and assign it to the users.
- C. Create a new page layout with the Category Field set to read-only for these users.
- D. Create a custom permission to grant read-only access to Category and assign it to the users.

Answer: B

NEW QUESTION 154

Universal containers (UC) has a partner community for its 200 distributors. UC customer accounts are .. organization-wide default setting for the custom Delivery object is private. How can an architect advise UC to grant all users at a distributor access to delivery records for all customer distributor?

- A. Create a Sharing set for the Distributor profile to grant access to the Delivery object.
- B. Create a criteria-based sharing rule that shares delivery records matching the Distributor to user distributor.
- C. Give ownership of the delivery record to a distributor user.
- D. Create a criteria-based sharing rule that shares delivery record matching a distributor to the ...

Answer: A

NEW QUESTION 159

When writing test methods, what functionality is verified by the system method "runAs()"?

- A. Enforcement of a user's record sharing.
- B. Enforcement of user permissions.
- C. Enforcement of a user's field-level security.
- D. Enforcement of user's public group assignments.

Answer: A

NEW QUESTION 164

When you make changes to roles and groups Salesforce locks the entire group membership table, which makes it impossible to process group changes in multiple threads to increase throughput on updates.

- A. Granular Locking

Answer: A

NEW QUESTION 168

Universal Containers has created a Reimbursement Custom Object to capture requests for reimbursement of expenses related to office supplies. The Reimbursement requests are sometimes sensitive and the Team Leads should not have access to the Reimbursement records submitted by the Users in the Call Center Agent role. The Director of Support will require access to all Reimbursement records. The role hierarchy is set as follows: Call Center Agent role reports to

Team Lead role, which Reports to the Director of Support. Which steps would the Architect take to ensure proper sharing in this Role Hierarchy structure assuming Private Sharing Setting for the Reimbursement Object?

- A. Leave the Reimbursement Object in "Deployed" Status and set the Director of Supports Profile to "View All" in the object permissions.
- B. Use an Approval Process to change the owner of the Reimbursement record upon submission to the Director of Support
- C. Disable Grant Access Using Hierarchies for the Object and create a Sharing Rule to enable sharing to the Director of Support
- D. The sharing scenario described will occur without any special configuration choices being made by the Architect

Answer: C

NEW QUESTION 172

Which two are potential vulnerabilities in the following code snippet? <apex:page> <apex:form>

```
<apex:outputText value="Enter Name"/> <apex:inputText value="{!name}" /> <apex:commandButton value="Query" action="{!query}" /> </apex:form>
```

```
</apex:page> public class SOQLController { public String name { get { return name;} set {name=value;} } public PageReference query() { String
```

```
qryString='SELECT Id FROM Contact WHERE ' + '(IsDeleted = false and Name like \'' + name + '\')'; queryResult = Database.query(qryString); return null; } }
```

Choose 2 answers

- A. FLS check
- B. SOQL Injection
- C. Data Access Control
- D. Arbitrary Redirects

Answer: BC

NEW QUESTION 175

Universal Containers (UC) wants to reduce the amount of redundant leads entered into the system. UC also wants to ensure that leads are only edited/reassigned by the lead owner.

What organization wide default (OWD) approach should be recommended to help UC implement these requirements?

- A. Implement a Public Read Only OWD on Lead.
- B. Implement a Private OWD on Lead.
- C. Implement a Public Read Only/Transfer OWD on Lead.
- D. Implement a Public Read/Write OWD on Lead.

Answer: A

NEW QUESTION 180

Universal Containers has implemented a community for its customers using the Customer Community sense type. They have implemented a custom object to store service requests that has a look up to the account record. The Organization Wide Default External Access for the service request object is set to Private.

Universal Containers wants their customers to be able to see service requests for their account through the community Customers should not see service requests for other accounts. What Salesforce feature can the Architect use to implement this?

- A. Use manual sharing to share the service requests manually when a new community user is added.
- B. Use a Sharing Set to share service requests related to the account based on the community user's profile.
- C. Use a Sharing Rule to share service requests to the community user based on their role.
- D. Use Apex Managed Sharing to share service requests related to the account to the appropriate community users.

Answer: B

NEW QUESTION 183

Universal Containers has a Private Sharing Model and restrictive data access settings in place. The data governance team is planning to deploy a master data management tool that will need write access to all system data, and the Architect has been asked to prepare a Data Governance User Profile that has full access to all data regardless of Sharing and CRUD Settings. What is the optimal way to enable this requirement?

- A. Ensure the profile has the "Modify All Data permission enabled
- B. Create a Sharing Rule for required Objects, on an API Only profile
- C. Create an All Data Access app as a default for this Profile.
- D. Enable the "Edit Read -Only Fields" permission for this Profile.

Answer: A

NEW QUESTION 186

Which features does Salesforce provide for restricting login access to the application? Choose 2 answers.

- A. Profile-based login hour restrictions
- B. Role-based IP restrictions
- C. Organization-wide login hour restrictions
- D. Profile-based IP restrictions

Answer: AD

NEW QUESTION 187

Universal Containers has a customer that meets criteria for two Enterprise territory Management territories (Portugal and Southern Europe).

What is necessary to assign opportunities to a territory for this account?

- A. Create a criteria-based sharing rule on the Opportunity to assign It to a territory.
- B. Create a Process Builder Process that updates the Territory field on the Opportunity

- C. The territory with the highest Territory Type Priority is automatically assigned to the Opportunity
- D. Create an Apex class that implemen
- E. Filter-Based Opportunity Territory Assignment

Answer: D

NEW QUESTION 190

Which users have access to Opportunity records owned by an external user, assuming no other changes to the sharing model have been implemented?

- A. The record owner and any user above the external user in the role hierarchy.
- B. The record owner only.
- C. The record owner and any user below the external user in the role hierarchy.
- D. The record owner and all internal users.

Answer: A

NEW QUESTION 195

Universal Containers (UC) tuned off the Customer User Visibility feature in its Customer Community. What community functionality is expected by having the Customer User Visibility tuned off?

- A. Creating new Customer community users.
- B. Updating their user profile.
- C. Searching for other external users.
- D. Search for internal users.

Answer: C

NEW QUESTION 200

In order to comply with Regulatory Requirements, Universal Containers must store sensitive customer information on-premise. Universal Containers would like this on-premise information to be accessible from Salesforce. What technology can Universal Containers use to achieve this?

- A. Implement a third-party tokenization service.
- B. Implement an on-premise database.
- C. Implement a third-party proxy server.
- D. Implement the Salesforce Shield toolkit.

Answer: C

NEW QUESTION 203

An External Object is created to show Invoices from an external accounting system. When viewing the External Object, a user should only access invoice records the user is authorized to see.

What two actions are required to achieve the above requirement? Choose 2 answers

- A. Setup External Object to use OAuth to connect to the Accounting system.
- B. Create an owner based sharing rule to grant visibility to the Invoice object.
- C. Restrict access to data in the accounting system.
- D. Grant access to the External Object to only the Account Manager profile.

Answer: AD

NEW QUESTION 205

Universal Containers has the following requirements: A custom Loan object requires Org-Wide Defaults set to Private. The owner of the Loan record will be the Loan Origination Officer. The Loan record must be shared with a specific Underwriter on a loan-by-loan basis. The Underwriters should only see the Loan records for which they are assigned. What should the Architect recommend to meet these requirements?

- A. Use criteria-based sharing rules to share the Loan object with the Underwriter based upon the criteria defined in the criteria-based sharing
- B. Create a lookup relationship from the Loan object to the User object
- C. Use a trigger on the Loan object to create the corresponding record in the Loan share object
- D. Create a master-detail relationship from the Loan to the User object
- E. Loan records will be automatically shared with the Underwriter
- F. Create an Apex Sharing Reason on the Loan object that shares the Loan with the Underwriter based upon the criteria defined in the Sharing Reason

Answer: B

NEW QUESTION 209

Universal Container is a global Telco that has recently implemented enterprise territory management to better align their sales teams and sales processes. They are in Q4 of the FY and they have completely revamped their territory structure and created a plan for a new structure that would support the new FY. Their current territory model has 8k territories. Their new model would be a new set of 8,5K territories, and their org limit is 10k.

What enterprise territory management feature can US take advantage of in order to help them stay within their org limits?

- A. Territory type priority
- B. Territory Type
- C. Territory Model State
- D. Territory Hierarchy

Answer: C

NEW QUESTION 213

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