

# Microsoft

## Exam Questions MB-920

Microsoft Dynamics 365 Fundamentals Finance and Operations Apps (ERP)



#### NEW QUESTION 1

A company plans to implement Dynamics 365 Finance as their financial system. The company needs to know which features the system supports. For each of the following statements, select Yes if the statement is true. Otherwise, select No.  
NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

#### NEW QUESTION 2

An international services company is implementing Dynamics 365 Finance. You need to help the implementation team set up the app. What must be created and configured first?

- A. Business unit
- B. Chart of accounts
- C. Project
- D. Legal entity

**Answer:** B

#### NEW QUESTION 3

A retailer plans to award its customers based on the amount of money they spend. The retailer has not previously offered a customer reward program. You need to recommend a method for tracking customer spending. What should you recommend? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.  
Hot Area:

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

#### **NEW QUESTION 4**

A company plans to implement Dynamics 365 Human Resources. You need to describe the capabilities of the app to the company's human resource manager.  
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

Graphical user interface, text, application Description automatically generated

#### **NEW QUESTION 5**

A company implements Dynamics 365 Project Operations.  
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

Graphical user interface, text, application Description automatically generated

**NEW QUESTION 6**

You are evaluating expense management capabilities in Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

**NEW QUESTION 7**

A company implements Dynamics 365 Project Operations for the sales quotation process. A qualified lead requests a quotation for services.

Which records are used for this stage of the sales process? To answer, select the appropriate option in the answer area.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

#### **NEW QUESTION 8**

A company uses Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Hot Area:

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

#### **NEW QUESTION 9**

A company uses Dynamics 365 Supply Chain Management. You run a trace on raw materials. Which two types of products can you see in the trace output? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. By-products
- B. Non-stocked items
- C. Finished products
- D. Co-products

**Answer:** AC

#### **NEW QUESTION 10**

A company implements Dynamics 365 Finance.

Which two components can you use to create a financial dimension set? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Derived dimension
- B. Financial dimension
- C. Main account
- D. Account structure

**Answer:** BC

#### **NEW QUESTION 10**

A company plans to implement Dynamics 365 Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

#### **NEW QUESTION 15**

A company uses Dynamics 365 Supply Chain Management. The company plans to implement Asset Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

#### **NEW QUESTION 20**

A company wants to understand the self-service capabilities of Dynamics 365 Human Resources. Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

#### **NEW QUESTION 24**

An organization has two legal entities. Items may be sold by one company only or by both companies. You need to recommend a solution to standardize the items across the legal entities.

What should you recommend?

- A. Lifecycle Services
- B. Item templates
- C. Products and product masters
- D. Product Insights

**Answer:** C

#### **NEW QUESTION 26**

A company is implementing expense management capabilities in Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point. Hot Area:

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

#### **NEW QUESTION 27**

A company plans to implement a manufacturing solution that includes integrated rate shipping costs for distribution.

You need to recommend a product to the company. What should you recommend?

- A. Dynamics 365 Sales
- B. Dynamics 365 Field Service
- C. Dynamics 365 Commerce
- D. Dynamics 365 Supply Chain Management

**Answer:** D

#### **NEW QUESTION 29**

A company uses Dynamics 365 Commerce.

You need to suggest point of sale (POS) options with offline capabilities for the company's retail locations. Which POS options have offline capabilities? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.



- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

Graphical user interface, application Description automatically generated

**NEW QUESTION 32**

A company uses Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

**NEW QUESTION 34**

A company is using Dynamics 365 Project Operations for a project implementation.

An internal project is being funded by three different organizations. The project billing should be standardized. You need to implement functionality to split the invoicing of the project.

Which Project component should you use?

- A. Contracts
- B. Invoicing
- C. Budgets
- D. Subcontracts
- E. Expenses

**Answer:** E

**NEW QUESTION 39**

A company plans to implement Dynamics 365 Customer Insights and use the audience insights capability. Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

#### **NEW QUESTION 43**

A company plans to implement Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

Graphical user interface, text Description automatically generated

<https://docs.microsoft.com/en-us/dynamics365/finance/budgeting/budgeting-overview>

#### **NEW QUESTION 45**

A company uses Dynamics 365 Supply Chain Management. You need to recommend costing methods for the company.

What should you recommend? To answer, drag the appropriate costing methods to the correct scenarios. Each costing method may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content

NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

#### **NEW QUESTION 46**

For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

#### **NEW QUESTION 47**

For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

Text Description automatically generated

**NEW QUESTION 52**

A company uses Dynamics 365 Commerce to manage retail stores.

You need to implement features to help the company prevent fraudulent activity.

Which two features should you implement? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Asset management
- B. Purchase protection
- C. Cash and bank management
- D. Loss prevention

**Answer:** BD

**NEW QUESTION 53**

A company plans to implement enterprise asset management by using Dynamics 365 Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

**NEW QUESTION 55**

A candle manufacturing company plans to use Dynamics 365 Supply Chain Management. The proportions of ingredients differ for each finished product.

You need to recommend a manufacturing type for the company. Which type of manufacturing should the company implement?

- A. Process
- B. Lean
- C. Discrete

**Answer:** A

**NEW QUESTION 59**

An organization consisting of several companies is implementing Dynamics 365 Finance. The organization views company and department data by geographical regions and business functions.

You need to recommend organization types for the company based on the requirements.

What should you recommend? To answer, drag the appropriate organization types to the correct scenarios. Each organization type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

#### **NEW QUESTION 64**

A company manufactures, rents, and resells equipment for dental clinics. Maintaining high-quality standards is crucial for operations. All quality-related issues in the supply chain must be managed in the system.

Match each feature to its use case.

Instructions: To answer, drag the appropriate feature from the column on the left to its use case on the right. Each feature may be used once, more than once, or not at all.

NOTE: Each correct match is worth one point.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

#### NEW QUESTION 65

An international hotel company implements Dynamics 365 Finance.

You need to help the hotel company identify email integration capabilities.

What are two valid use cases for sharing Dynamics 365 Finance documents with customers by using email integration? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. The company sends statements to customers based on request.
- B. Customers negotiate prices for hotel reservations with company agents by using their personal email addresses.
- C. A customer registers a complaint online regarding their stay at any of the company's hotels.
- D. The company emails invoices to customers after their hotel stay.

**Answer:** BD

#### NEW QUESTION 69

Which two modules are included in Dynamics 365 Supply Chain Management? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Product information management
- B. Project management and accounting
- C. Service hub
- D. Dynamics 365 Remote Assist
- E. Master planning

**Answer:** AB

#### NEW QUESTION 71

A company implements Dynamics 365 Finance.

You need to recommend a way for the company to view overdue balances for a group of customers at a point in time.

What should you recommend? To answer, select the appropriate option in the answer area.

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

#### NEW QUESTION 74

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