700-760 Dumps

Cisco Security Architecture for Account Managers

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NEW QUESTION 1
Which two products empower customers to create secure next-gen networks? (Choose two.)

A. AMP
B. ISE
C. ACI
D. SD-Access
E. MFA

Answer: BC

NEW QUESTION 2
What is used to reduce attack surfaces?

A. Access
B. Remediation
C. Segmentation
D. Device trust

Answer: B

NEW QUESTION 3
Which two security areas are part of Cisco's web solutions? (Choose two.)

A. URL Filtering
B. Web Security
C. Email Security
D. Identity & Access Control
E. Malware Protection

Answer: DE

NEW QUESTION 4
Which two benefits of streamlined management does Cisco provide? (Choose two.)

A. Unified management across multiple services
B. Siloed systems
C. Consolidated security monitoring
D. Centralized management
E. Device access control

Answer: BE

NEW QUESTION 5
What are two ways Cisco addresses customers' growing business needs? (Choose two.)

A. Multi/hybrid cloud platforms
B. Highly-scalable DC platforms
C. Bulletproof NGFW appliances
D. Consolidated tracking and reporting
E. Multiple solution deployment choices

Answer: AB

NEW QUESTION 6
In which two ways should companies modernize their security philosophies? (Choose two.)

A. Reinforce their threat-centric security tactics.
B. Decrease internal access and reporting
C. Expand their IT departments.
D. Rebuild their security portfolios with new solutions
E. Complement threat-centric tactics with trust-centric methods.

Answer: AD

NEW QUESTION 7
Which three products are in Cisco's Web & Email Security portfolio? (Choose three.)

A. Meraki
B. ESA
C. Investigate
D. WSA
E. Umbrella
F. CES

Answer: BDF

NEW QUESTION 8
Which two attack vectors are protected by Visibility and Enforcement? (Choose two.)

A. Mobile
B. Cloud
C. Email
D. Web
E. Endpoints

Answer: CD

NEW QUESTION 9
What does remote access use to verify identity?

A. MFA
B. Remote Access VPN
C. Agents
D. AMP for Endpoints

Answer: D

NEW QUESTION 10
What are two common seller obstacles? (Choose two.)

A. Unresponsive potential customers
B. Overcrowded portfolios
C. Complexity of solution components
D. Fragmented solutions
E. Seller competition

Answer: AD

NEW QUESTION 10
Which two attack vectors are protected by Web Security? (Choose two.)

A. Email
B. Voicemail
C. Cloud
D. Web
E. Data Center

Answer: DE

NEW QUESTION 15
Which three products are used to secure the cloud? (Choose three.)

A. Umbrella
B. Tetration
C. NGFW
D. ESA
E. Meraki
F. Cloudlock

Answer: ABF

NEW QUESTION 19
What are two steps organizations must take to secure IoT? (Choose two.)

A. update equipment
B. block contractors
C. remediate malfunctions
D. prevent blackouts
E. acquire subscription solutions

Answer: CE

NEW QUESTION 24
Which two attack vectors are protected by NGFW? (Choose two.)

A. Web
B. Cloud
C. Mobile
D. Data Center

E. Email

Answer: CD

NEW QUESTION 29
Which two attack vectors are protected by Next-Generation Intrusion Prevention System (NGIPS)? (Choose two)

A. Cloud
B. Data Center
C. Corporate WAN
D. Endpoints
E. Email

Answer: CE

NEW QUESTION 34
What are two results of utilizing a fragmented security model? (Choose two.)

A. Individual components pieced together to meet requirements.
B. Decreased visibility and limited understand of security coverage.
C. Reduced malicious file risk through additional segmentation.
D. Decreased network accessibility through multiple applications.
E. Increased identity controls.

Answer: AE

NEW QUESTION 39
Which component of StealthWatch uses sophisticated security analytics to accelerate threat response times?

A. Network control
B. Investigation
C. Anomaly detection
D. Threat protection

Answer: B

NEW QUESTION 43
For what does ACI provide a single point of support?

A. automation
B. management
C. orchestration
D. visibility

Answer: A

NEW QUESTION 45
Which two security areas are provided by Cisco's email solutions? (Choose two.)

A. DNS-Layer Security
B. CTD & Network Analytics
C. Malware Protection
D. Identity Services
E. Cloud App Security

Answer: CD

NEW QUESTION 48
What are two common customer obstacles? (Choose two.)

A. Lack of solution integration
B. High turnover of IT professionals
C. Compliance regulations
D. Limited resources
E. Security system blackouts

Answer: CD

NEW QUESTION 52
What are two of the key benefits of the Opportunity Incentive Program? (Choose two.)

A. Supports a focus on the customer lifecycle
B. Facilitates rapid quoting to decrease time to market
C. Incentivizes partner-driven opportunity creation efforts
D. Reinforces partner demand-generation capabilities

E. Strengthens customer success management

Answer: BD

NEW QUESTION 56
Which two attack vectors are protected by Remote Access VPN? (Choose two.)

A. Cloud
B. Campus & Branch
C. Voicemail
D. Email

Answer: DE

NEW QUESTION 61
Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

A. Advanced Malware Protection
B. Identity Services Engine
C. Industrial Network Director
D. Cisco Security Connector
E. Duo

Answer: AD

NEW QUESTION 62
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